

2011 RANK	2012 RANK	COMPANY NAME/LOCATION	PIPE TRADES REVENUES (MILLIONS)	PIPE TRADES REVENUES (MILLIONS)					TOTAL 2011 REVENUE (MILLIONS)	
				PLUMBING	HYDRONICS	PIPING	FIRE PROTECTION	WATER/WASTEWATER TREATMENT		OTHER
1	1	EMCOR Group, Norwalk, Conn.	\$4,605.50	\$1,123.29	\$0	\$1,684.94	\$954.80	\$842.47	\$1,010.96	\$5,616.47
5	2	ARS/Rescue Rooter, Memphis, Tenn.	\$346.70	\$346.70	\$0	\$0	\$0	\$0	\$346.70	\$693.40
NR	3	Roto-Rooter, Cincinnati	\$314.24	\$314.24	\$0	\$0	\$0	\$0	\$55.45	\$369.70
NR	4	Southland Industries, Irvine, Calif.	\$287.10	\$143.55	\$143.55	\$0	\$0	\$0	\$147.90	\$435.00
4	5	John E. Green Co., Highland Park, Mich.	\$210.00	\$75.00	\$90.00	\$0	\$0	\$45.00	\$90.00	\$300.00
6	6	Mr. Rooter, Waco, Texas	\$209.42	\$200.70	\$4.36	\$4.36	\$0	\$0	\$8.73	\$218.15
8	7	BMW Constructors, Munster, Ind.	\$201.75	\$26.90	\$26.90	\$145.26	\$2.69	\$0	\$67.25	\$269.00
7	8	Comfort Systems USA, Houston	\$198.40	\$198.40	\$0	\$0	\$0	\$0	\$1,041.62	\$1,240.02
9	9	Harder Mechanical Contractors, Portland, Ore.	\$194.34	\$11.85	\$4.74	\$165.90	\$0	\$11.85	\$42.66	\$237.00
11	10	U.S. Engineering Co., Kansas City, Mo.	\$178.53	\$42.01	\$0	\$134.42	\$0	\$2.10	\$31.51	\$210.03
28	11	The Brandt Cos., Carrollton, Texas	\$176.00	\$96.00	\$0	\$64.00	\$0	\$16.00	\$144.00	\$320.00
15	12	Durr Mechanical Construction, New York	\$154.20	\$3.08	\$27.76	\$81.73	\$0	\$41.63	\$0	\$154.20
22	13	TDIndustries, Dallas	\$148.10	\$78.78	\$63.02	\$0	\$3.15	\$3.15	\$167.00	\$315.10
12	14	Murphy Co. Mechanical Contractors & Engineers, St. Louis	\$145.70	\$15.69	\$130.01	\$0	\$0	\$0	\$78.45	\$224.15
40	15	JH Kelly, Longview, Wash.	\$141.96	\$27.30	\$0	\$103.74	\$0	\$10.92	\$131.04	\$273.00
13	16	J. F. Ahern Co., Fond du Lac, Wis.	\$138.70	\$12.61	\$9.01	\$18.01	\$63.05	\$36.03	\$41.43	\$180.13
2	17	Kinetics Systems, Fremont, Calif.*	\$135.70	\$13.57	\$115.35	\$0	\$0	\$6.79	\$0	\$135.70
16	18	McKinstry Co., Seattle	\$132.00	\$40.00	\$92.00	\$0	\$0	\$0	\$268.00	\$400.00
19	19	Benjamin Franklin Plumbing, Sarasota, Fla.	\$126.00	\$126.00	\$0	\$0	\$0	\$0	\$14.00	\$140.00
10	20	P1 Group, Lenexa, Kan.	\$120.00	\$37.50	\$45.00	\$30.00	\$0	\$7.50	\$30.00	\$150.00
26	21	J.C. Cannistraro, Watertown, Mass.	\$117.50	\$35.25	\$70.50	\$0	\$11.75	\$0	\$0	\$117.50
18	22	Mechanical Inc., Hillside, Ill.	\$117.04	\$18.24	\$60.80	\$30.40	\$0	\$7.60	\$34.96	\$152.01
25	23	John W. Danforth Co., Tonawanda, N.Y.	\$117.00	\$32.50	\$0	\$65.00	\$0	\$19.50	\$13.00	\$130.00
29	24	VSC Fire & Security, Ashland, Va.	\$113.83	\$0	\$0	\$0	\$113.83	\$0	\$0	\$113.83
25	25	Limbach Facility Services, Pittsburgh*	\$113.14	\$40.61	\$72.53	\$0	\$0	\$0	\$176.96	\$290.10
16	26	MMC Contractors, Kansas City, Mo.	\$112.50	\$50.00	\$12.50	\$50.00	\$0	\$0	\$12.50	\$125.00
23	27	Harris Cos., St. Paul, Minn.	\$111.94	\$28.95	\$38.60	\$34.74	\$0	\$9.65	\$81.06	\$193.00
21	28	Sauer Holdings, Pittsburgh	\$95.32	\$57.19	\$0	\$38.13	\$0	\$0	\$285.95	\$381.27
35	29	Shapiro & Duncan, Rockville, Md.	\$93.79	\$31.26	\$31.26	\$31.26	\$0	\$0	\$10.42	\$104.22
30	30	Warwick Plumbing & Heating Corp., Newport News, Va.	\$90.90	\$25.25	\$65.65	\$0	\$0	\$0	\$10.10	\$101.00
47	31	RK Mechanical, Denver	\$88.40	\$35.70	\$0	\$52.70	\$0	\$0	\$81.60	\$170.00
24	32	Fire & Life Safety America, Richmond, Va.	\$86.70	\$0	\$0	\$0	\$86.70	\$0	\$0	\$86.70
32	33	Pan-Pacific Plumbing & Mechanical, Irvine, Calif.*	\$82.40	\$41.20	\$41.20	\$0	\$0	\$0	\$0	\$82.40
31	34	Baker Group, Des Moines, Iowa*	\$80.00	\$26.40	\$36.80	\$11.20	\$0	\$5.60	\$0	\$80.00
20	35	Corval Constructors, St Paul, Minn.	\$76.80	\$4.80	\$0	\$57.60	\$0	\$14.40	\$19.20	\$96.00
62	36	McClure Co., Harrisburg, Pa.	\$73.95	\$13.05	\$39.15	\$21.75	\$0	\$0	\$13.05	\$87.00
17	37	Murray Co., Rancho Domingo, Calif.*	\$72.60	\$0	\$36.30	\$36.30	\$0	\$0	\$37.40	\$110.00
41	38	Joulé Industrial Contractors, Gibbstown, N.J.	\$72.10	\$0	\$72.10	\$0	\$0	\$0	\$30.90	\$103.00

* Editor's estimate

THE 2012 PIPE TRADES GIANTS BY RANK CONT.

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71	39	Jack B. Henderson Construction, Albuquerque, N.M.	\$68.15	\$13.63	\$54.52	\$0	\$0	\$0	\$0	\$68.15
54	40	A.O. Reed & Co., San Diego	\$67.17	\$33.59	\$0	\$33.59	\$0	\$0	\$34.61	\$101.78
53	41	Pace Plumbing Corp., Brooklyn, N.Y.	\$67.00	\$60.30	\$0	\$0	\$6.70	\$0	\$0	\$67.00
43	42	Grunau Co., Oak Creek, Wis.	\$61.60	\$11.55	\$11.55	\$19.25	\$17.71	\$1.54	\$15.40	\$77.00
14	43	Hill Group (formerly Hill Mechanical Group), Franklin Park, Ill.*	\$61.57	\$12.31	\$43.10	\$0	\$6.16	\$0	\$143.65	\$205.22
36	44	Ivey Mechanical Co., Kosciusko, Miss.	\$61.09	\$31.17	\$24.94	\$0	\$4.99	\$0	\$63.59	\$124.68
44	45	E.M. Duggan, Canton, Mass.*	\$60.00	\$24.00	\$24.00	\$0	\$12.00	\$0	\$0	\$60.00
34	46	Dorvin D. Leis Co., Kahului, Hawaii	\$59.94	\$32.56	\$11.10	\$8.88	\$7.40	\$0	\$14.06	\$74.00
70	47	Herman Goldner Co., Philadelphia	\$57.76	\$28.88	\$28.88	\$0	\$0	\$0	\$29.76	\$87.52
75	48	Egan Co., Brooklyn Park, Minn.	\$57.00	\$28.50	\$0	\$28.50	\$0	\$0	\$0	\$57.00
27	49	Pierce Associates, Alexandria, Va.*	\$56.00	\$28.00	\$28.00	\$0	\$0	\$0	\$56.00	\$112.00
39	50	KSW Mechanical Services, Long Island City, N.Y.	\$55.42	\$0	\$55.42	\$0	\$0	\$0	\$13.86	\$69.28
61	51	Foley Co., Kansas City, Mo.	\$52.50	\$0	\$15.75	\$0	\$0	\$36.75	\$0	\$52.50
64	52	Yearout Mechanical, Albuquerque, N.M.	\$52.40	\$31.44	\$20.96	\$0	\$0	\$0	\$0	\$52.40
51	53	IPS, Maumee, Ohio*	\$52.07	\$3.51	\$32.18	\$6.44	\$0	\$9.95	\$6.44	\$58.50
50	54	W. J. O'Neil Co., Livonia, Mich.	\$50.00	\$3.13	\$3.13	\$43.75	\$0	\$0	\$12.50	\$62.50
52	55	NAC Mechanical & Electrical Services, Vadnais Heights, Minn.	\$46.50	\$15.50	\$15.50	\$15.50	\$0	\$0	\$15.50	\$62.00
46	56	Charles E. Jarrell Contracting Co., Earth City, Mo.	\$46.23	\$3.27	\$42.96	\$0	\$0	\$0	\$47	\$46.70
59	57	R.W. Warner, Frederick, Md.*	\$45.00	\$18.00	\$0	\$27.00	\$0	\$0	\$0	\$45.00
42	58	Wayne Automatic Fire Sprinklers, Ocoee, Fla.	\$44.73	\$0	\$0	\$0	\$44.73	\$0	\$0	\$44.73
63	59	Modern Piping, Cedar Rapids, Iowa	\$44.00	\$8.80	\$4.40	\$30.80	\$0	\$0	\$0	\$44.00
68	60	Hill York Service Corp, Fort Lauderdale, Fla.	\$42.87	\$0	\$0	\$42.87	\$0	\$0	\$0	\$42.87
38	61	Corrigan Co. Mechanical Contractors, St. Louis*	\$41.91	\$0	\$41.91	\$0	\$0	\$0	\$7.40	\$49.30
57	62	CCI Mechanical, Salt Lake City	\$41.51	\$15.97	\$9.58	\$15.97	\$0	\$0	\$22.35	\$63.87
48	63	Great Lakes Plumbing & Heating Co., Chicago*	\$40.92	\$20.46	\$0	\$0	\$20.46	\$0	\$21.08	\$62.00
67	64	Rock Hill Mechanical Corp., Kirkwood, Mo.*	\$36.80	\$0	\$18.40	\$18.40	\$0	\$0	\$9.20	\$46.00
79	65	DiGesare Mechanical, Schenectady, N.Y.*	\$35.00	\$14.00	\$0	\$14.00	\$7.00	\$0	\$0	\$35.00
78	66	Power Process Piping, Plymouth, Mich.	\$33.66	\$5.21	\$27.76	\$0	\$0	\$6.9	\$1.04	\$34.70
49	67	Pioneer Pipe, Marietta, Ohio	\$33.53	\$2.42	\$29.90	\$0	\$0	\$1.21	\$6.87	\$40.40
84	68	Midlands Mechanical, Omaha, Neb.	\$32.25	\$11.29	\$16.12	\$4.84	\$0	\$0	\$0	\$32.24
56	69	W.G. Tomko, Finleyville, Pa.*	\$27.68	\$24.22	\$0	\$0	\$0	\$3.46	\$6.92	\$34.60
65	70	J.E. Johnson Contracting, Midland, Mich.*	\$27.47	\$3.92	\$21.26	\$1.64	\$0	\$6.5	\$5.23	\$32.70
60	71	Fort Pitt Group, Forest Hill, Md.	\$24.64	\$10.56	\$7.04	\$7.04	\$0	\$0	\$10.56	\$35.20
NR	72	Douglas Orr Plumbing, Miami Springs, Fla.	\$11.00	\$11.00	\$0	\$0	\$0	\$0	\$0	\$11.00
103	73	RKS Plumbing & Mechanical, Glendale, Ariz.	\$10.50	\$8.40	\$0	\$1.05	\$0	\$1.05	\$0	\$10.50
99	74	Air Masters Corp., St. Louis	\$9.88	\$2.77	\$3.95	\$3.16	\$0	\$0	\$29.64	\$39.52
105	75	Brown Mechanical Contractors, Birmingham, Ala.	\$9.30	\$3.10	\$1.86	\$4.34	\$0	\$0	\$3.10	\$12.40

* Editor's estimate