



# DIGITAL AUDIENCE PROFILE

ADVERTISE WITH *PLUMBING & MECHANICAL*

*Plumbing & Mechanical* provides information to manage and grow businesses in the plumbing, piping, hydronic/ radiant heating, geothermal, solar thermal and water treatment industries.

[www.pmmag.com](http://www.pmmag.com)

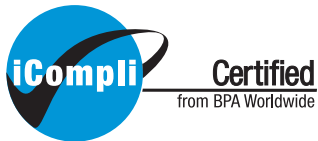


550 W Merrill St, Suite 200, Birmingham, MI 48009

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## Independent Auditor's Report



### **BNP Media**

*Troy, MI*

iCompli, a division of BPA Worldwide, has reviewed the BNP Media Audience Dashboard solution for conformance to the BPA Worldwide Standards and generally accepted information security management requirements.

Our examination was performed in accordance with BPA Worldwide Standards and generally accepted information security management requirements. Our examination included reviews of Platform Technology, Data Life Cycle Management, System Monitoring, Reporting, Access Controls, Software Development Life Cycle, Documentation, and Disclosures. The examination included those procedures we considered necessary in the circumstances to obtain a reasonable basis for rendering our opinion.

Based on our review, we are not aware of any material modifications that should be made to the BNP Media Audience Dashboard solution for recording, processing and reporting audience data.

***iCompli, BPA Worldwide***

*iCompli, BPA Worldwide*

*November 30, 2021*



## Audience Profile

### Total Audience

PLUMBING & MECHANICAL serves contractors in the plumbing/mechanical, piping, hydronic/radiant heating, geothermal, solar thermal and water treatment industries.

46,845

Unique Active Audience

66%

Engaged

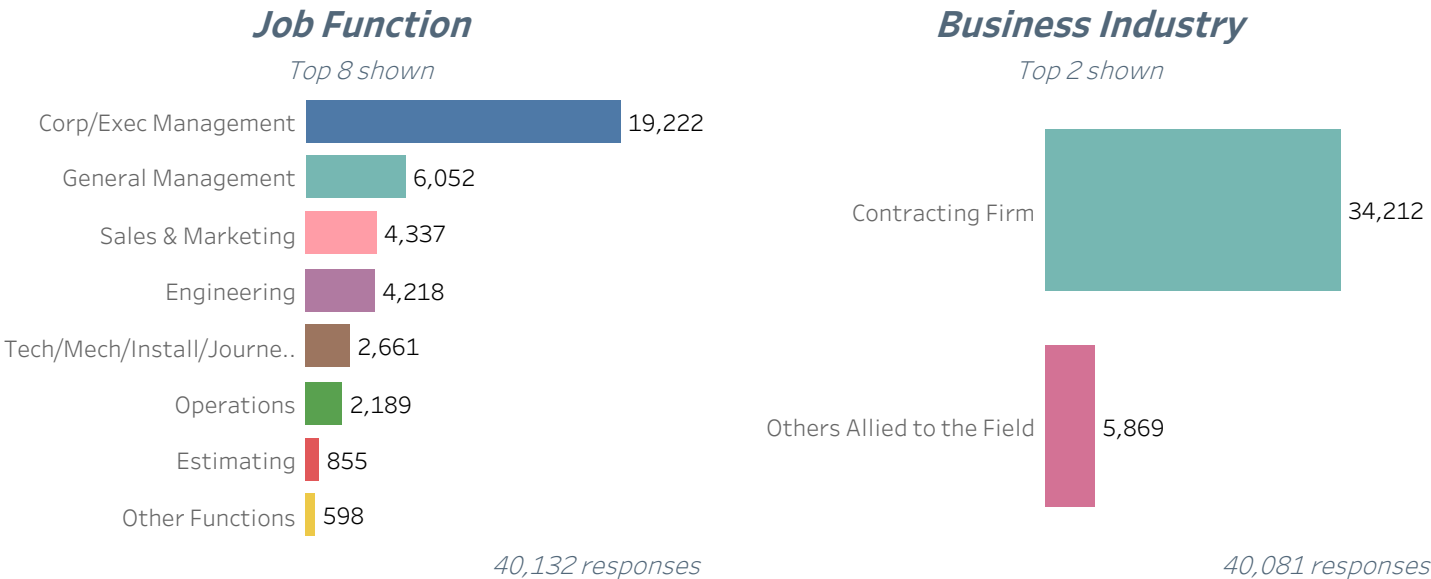
### Core Channels

	Total Channel Audience	Unique to Channel	
Website	49,649	1,849	
eNewsletter	23,714	7,697	
eMagazine	34,710	19,916	

### Additional Channels

118	13,821	16,049
Webinar Average Registrants	Standard eBlast Delivery	Social Media Total Followers

### Demographics





### Time Frame - As of Last day of Month shown

- Total Audience:**

**Unique Active Audience:** Number of unique active customers with known first-party data active within product specific time frames for all products.

**Engaged:** Number of engaged customers with known first-party data within product specific time frames for all products.

*\* Product-specific time frames for each Channel may be found in Table A.*

### Core Channels

*The three core channels are Website, eNewsletter, and eMagazine.*

- Total Channel Audience:** Total number of customers for specified product.
- Unique to Channel:** Number of unique customers active only in specified channel.
- Active in 2 Channels:** Number of unique customers active in two channels. Examples: A customer is active within Website and eNewsletter channels but not eMagazine. Or a customer is active within eNewsletter and eMagazine channels but not the Website.
- Active in all 3 Channels:** Number of unique customers active in all three channels.
- Website Unknown Users:** Number of total users who visited the website within the specified time frame who are not accounted for in the BNP Media database. The number of Unique Website Users may be higher than shown due to the number of unknown users.

### Additional Channels

*Additional channels may include Webinars, Events, Continuing Education (CE), eBlast, Social Media.*

- Webinar Average Registrants (if applicable):** Average registrants per webinar.
- Unique Event Registrants (if applicable):** Average registrants per event.
- CE Active Registered Users (if applicable):** Total active registered users for the Continuing Education Center.
- Standard eBlast Delivery (sponsored only):** Delivery count of a typical eBlast within the last 3 months.
- Social Media Total Followers (if applicable):** Follower counts by channel for the most recent month.

### Demographics

- Job Function:** Top job functions of the Unique Active Audience.
- Business Industry:** Top business industries of the Unique Active Audience.

### Table A

*\* BNP Media uses a proprietary algorithm to calculate the number of active and engaged users for each channel based on the time frames listed in the table below.*

	Active Criteria	Engaged Criteria
Website	6 Months	6 Months
eNewsletter	Included in most recent list	6 Months
eMagazine	Included in most recent list	12 Months
Webinar	12 Months	18 Months
Event	18 Months	18 Months
Continuing Education	13 Months	13 Months
eBlast	Included in most recent list	6 Months



## eMagazine - Summary



Total Subscribers

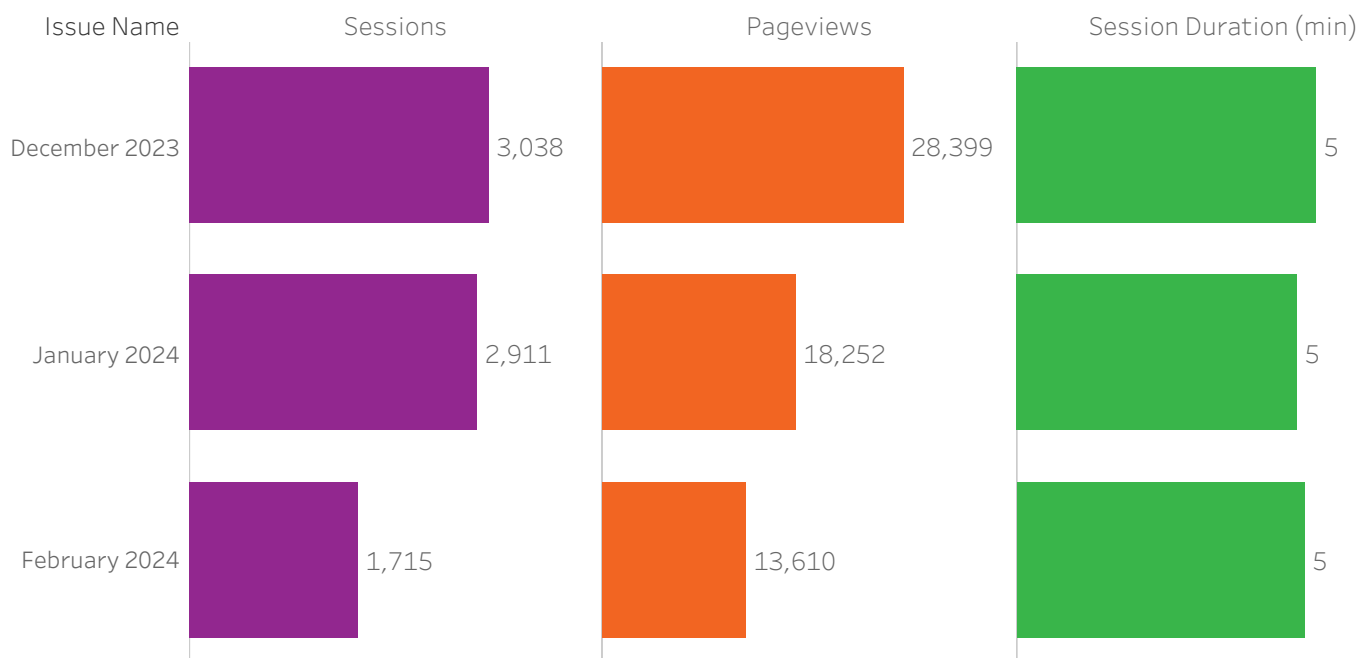
**33,828**



Average Issue Pageviews

**20,087**

### Activity by eMagazine Issue



### eMagazine Notification Email Metrics

Issue Name	Sends	Unique Delivered	* Unique Opens	* Open Rate	Total Clicks	CTR
December 2023	4	33,325	12,860	38.6%	1,434	2.2%
January 2024	4	34,525	13,690	39.7%	1,573	2.3%
February 2024	4	33,828	13,766	40.7%	2,540	3.8%

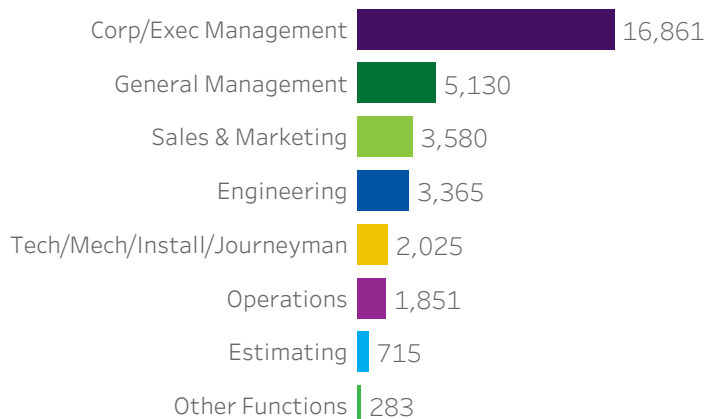
\* Due to Apple Mail Privacy enabled on user devices, open rates may be inflated as of November 2021. Clicks are not impacted.



## eMagazine - Subscriber Demographics & Locations

### Demographic - Job Function

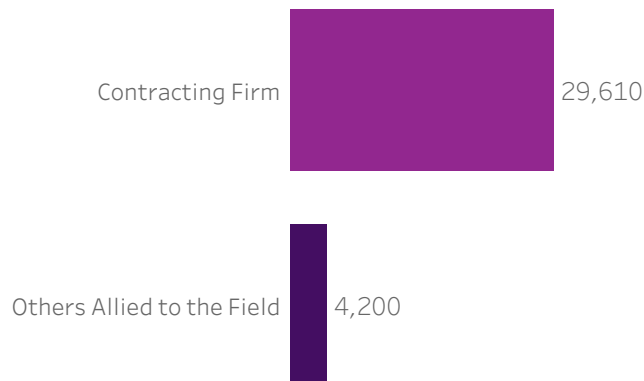
Top 8 Shown



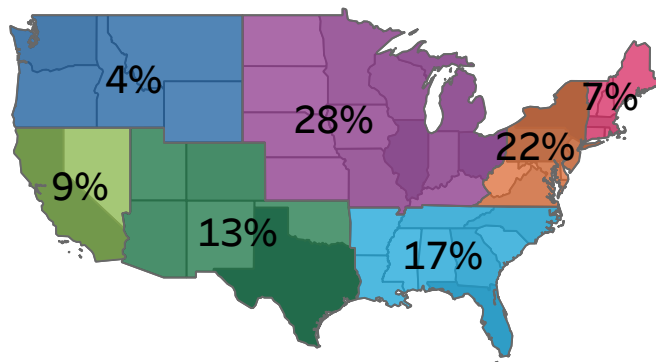
33,810 or 100% of subscribers with responses

### Demographic - Business/Industry

Top 2 Shown

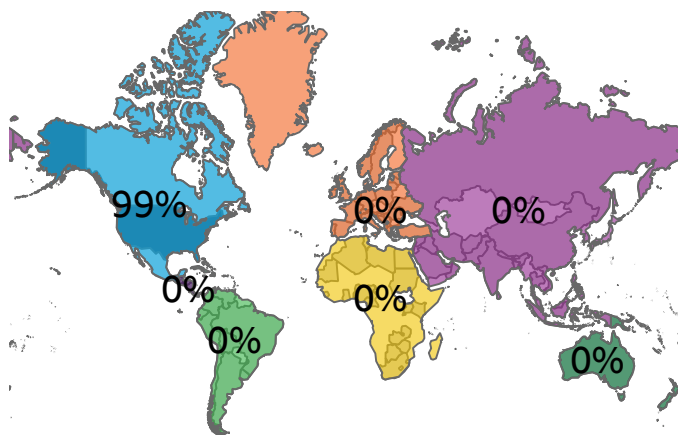
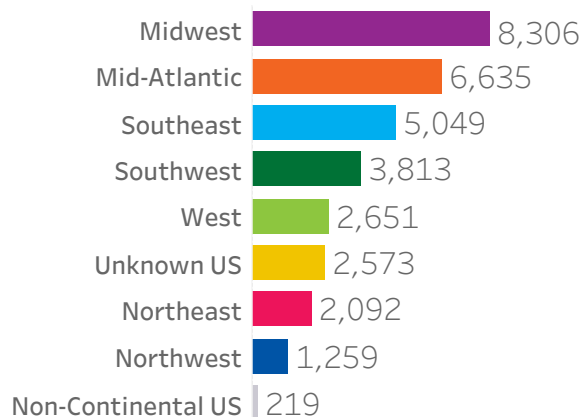


33,810 or 100% of subscribers with responses



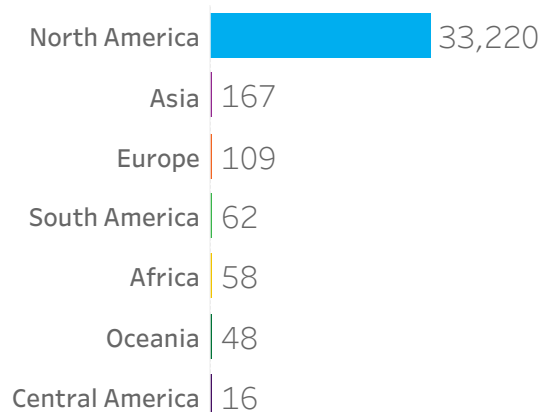
96% of subscribers are located in the US

### Unique Subscribers by Region



3% of subscribers are located internationally

### Unique Subscribers by Region





### Time Frame

3 months

### KPIs

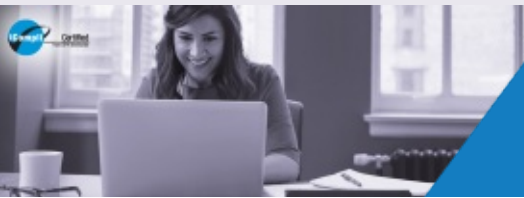
- **Total Qualified Subscribers:** Active digital subscribers as of the most recent issue.
- **Average Issue Pageviews:** The average monthly pageviews on the eMagazines.

### Activity by eMagazine Issue

- **Issue Date:** eMagazine issue date.
- **Sessions:** Number of times users interacted with the eMagazine. Sessions are terminated after 30 minutes of inactivity.
- **Session Duration (min):** The average session length.
- **Pageviews:** The total number of eMagazine pageviews.

### eMagazine Notification Email Metrics

- **Monthly Sends:** Total number of notification emails deployed per issue.
- **Delivered:** Number of unique email subscriber addresses eMagazine notification emails were delivered to for this issue.
- **Unique Opens:** Number of unique subscriber email addresses who opened any notification email for this issue.
- **Open Rate:** Ratio of unique Opens to Delivered.
- **Total Clicks:** Number of subscribers who clicked a link within a particular notification email.
- **CTR:** Click Through Rate is the percentage of subscribers who click on a link within the notification email.



## eNewsletters



Active Unique Recipients

**23,714**



% of Recipients Engaged

**67%**



Sends per Month

**3**

### Recipient Activity by eNewsletter Over the Last 3 Months

eNewsletter Name	Average Delivered	
PM eNews Report	16,715	 5,998 * Unique Opens - Single Send Avg (36%) 9,120 * Total Engaged Recipients (54%)
Radiant & Hydronics	15,383	 6,531 * Unique Opens - Single Send Avg (42%) 10,931 * Total Engaged Recipients (70%)

**Engaged Recipient:** Any recipient who opened at least one email of this type in the report time frame.

■ Unique Opens - Single Send Avg    ■ Unique Opens - All Sends    ■ Delivered

### eNewsletter Activity Averages

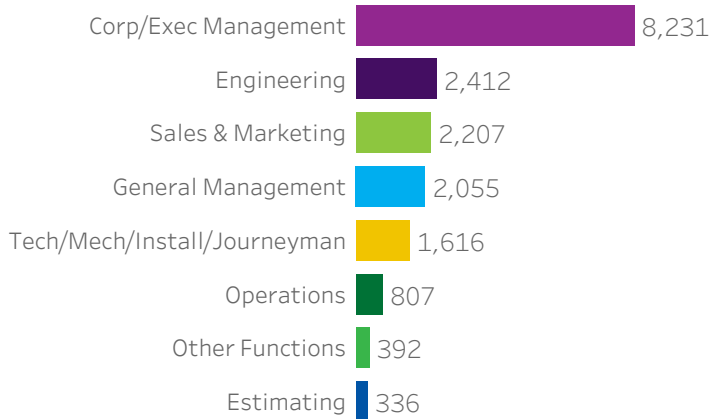
eNewsletter Name	Monthly Sends	Delivered	* Unique Opens	* Open Rate	Total Clicks	CTR
PM eNews Report	1.0	16,715	5,998	35.9%	783	4.7%
Radiant & Hydronics	2.0	15,383	6,531	42.5%	1,011	6.6%

\* Due to Apple Mail Privacy enabled on user devices, open rates may be inflated as of November 2021. Clicks are not impacted.



**eNewsletters** - Recipient Demographics & Locations**Demographic - Job Function**

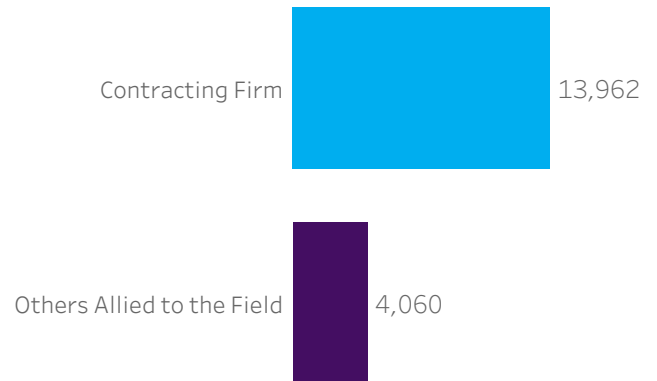
Top 8 Shown



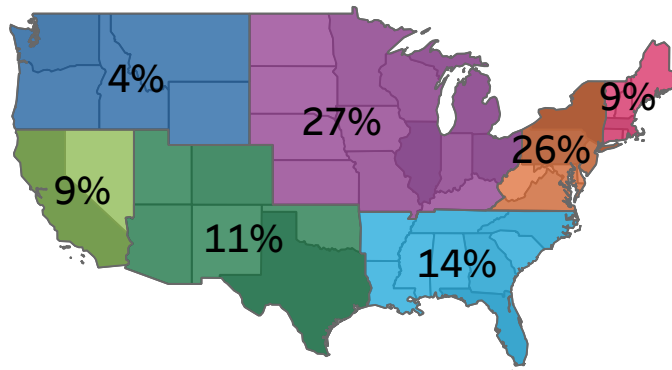
18,056 recipients with responses

**Demographic - Business/Industry**

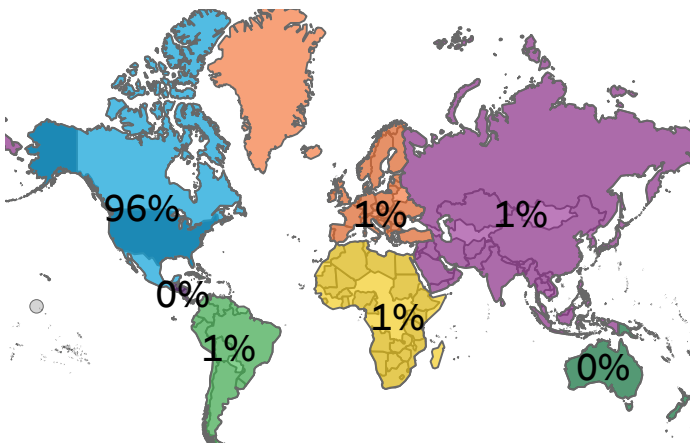
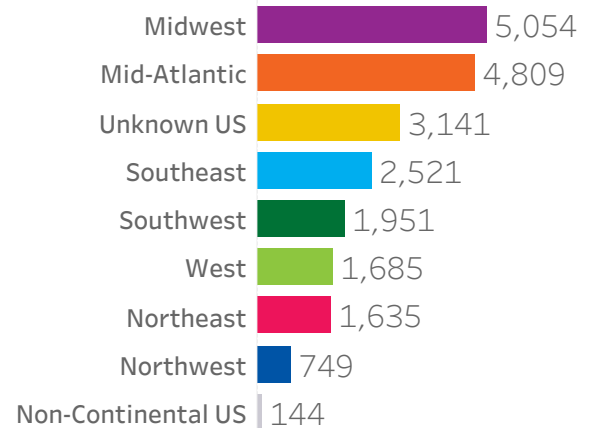
Top 2 Shown



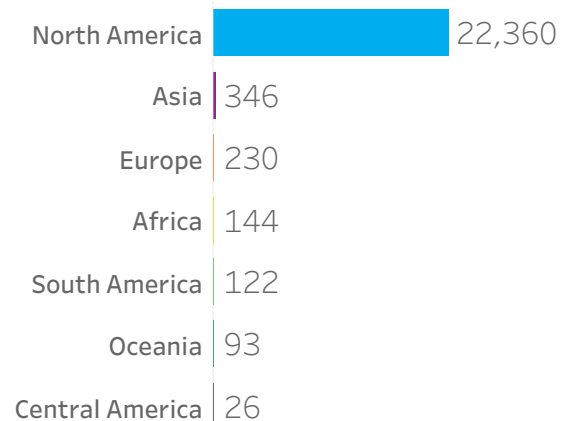
18,022 recipients with responses



93% of recipients are located in the US

**Unique Recipients by Region**

7% of recipients are located internationally

**Unique Recipients by Region**



## Time Frame

3 Months

## KPIs

- **Active Unique Recipients:** Number of unique email addresses that received any brand eNewsletter in the 3-month period.
- **% of Recipients Engaged:** Percent of recipients who opened\* any eNewsletter.
- **Sends / Month:** Total eNewsletters sent per month.

## Recipient Activity by eNewsletter

- **Average Delivered:** The average number of emails delivered per eNewsletter.
- **Unique Opens, Single Send Avg:** Average unique opens\* (uniqueness calculated for each email sent) for all emails sent.
- **Total Engaged Recipients:** Number of unique Recipients who have opened\* one or more of the delivered emails.

## eNewsletter Activity Averages

- **Monthly Sends:** Total number of eNewsletters deployed per month.
- **Delivered:** Average number of eMails, per eNewsletter, deployed per month.
- **Unique Opens:** Average number of unique Recipients (delivered) who opened\* a particular eNewsletter.
- **Open Rate:** The ratio of Unique Opens\* to Delivered.
- **Total Clicks:** Average number of recipients who clicked a link within a particular eNewsletter.
- **CTR:** Click Through Rate is the percentage of recipients who click on a link within the eNewsletter.

*\*Due to Apple Mail Privacy enabled on user devices, opens/open rates may be inflated as of November 2021. Clicks are not impacted.*



Website - [www.pmmag.com](http://www.pmmag.com)



Average Monthly  
Users

**48,246**



Average Monthly  
Sessions

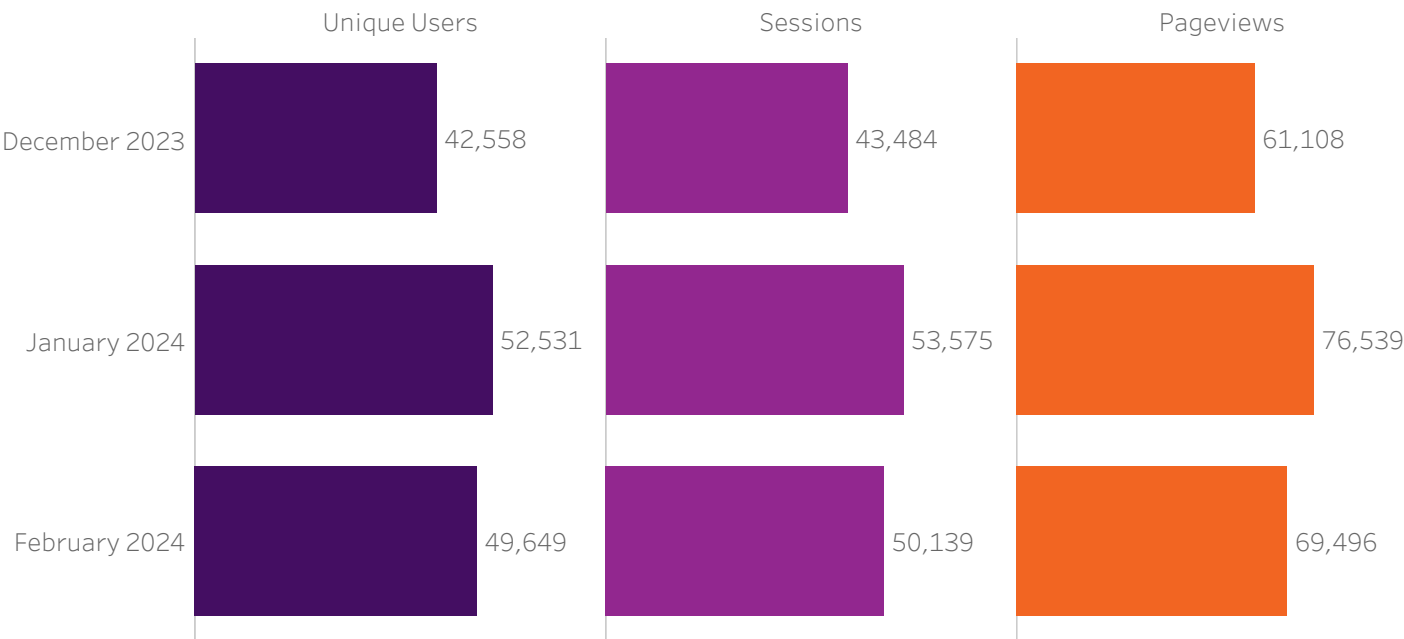
**49,066**



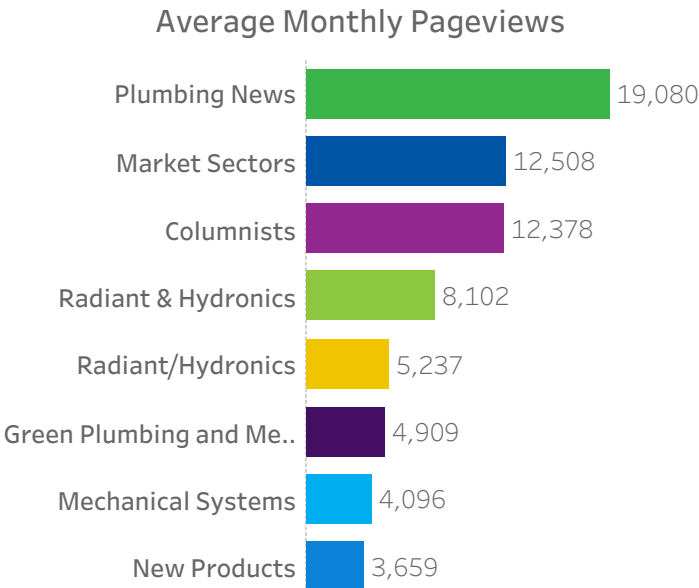
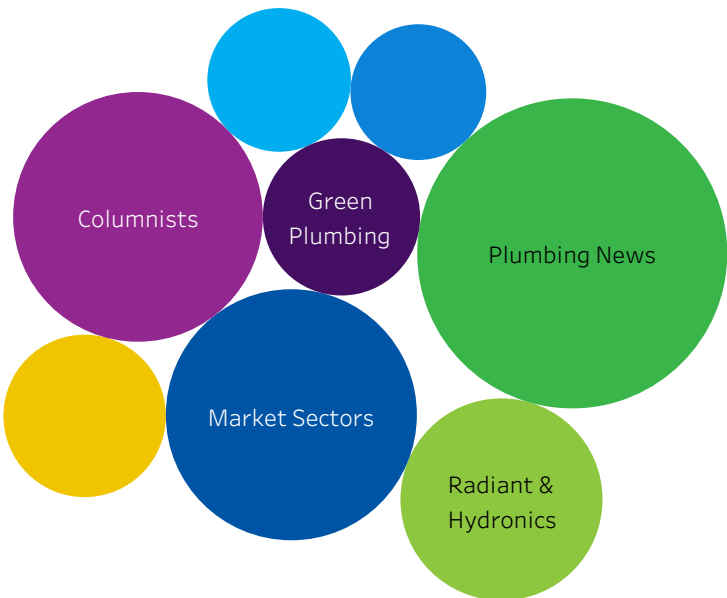
Average Monthly  
Pageviews

**69,048**

## Monthly Website Statistics



## Top 8 Content Topics Viewed





Website - Known User Activity



Active Registered Users

**3,182**



Active Known Users

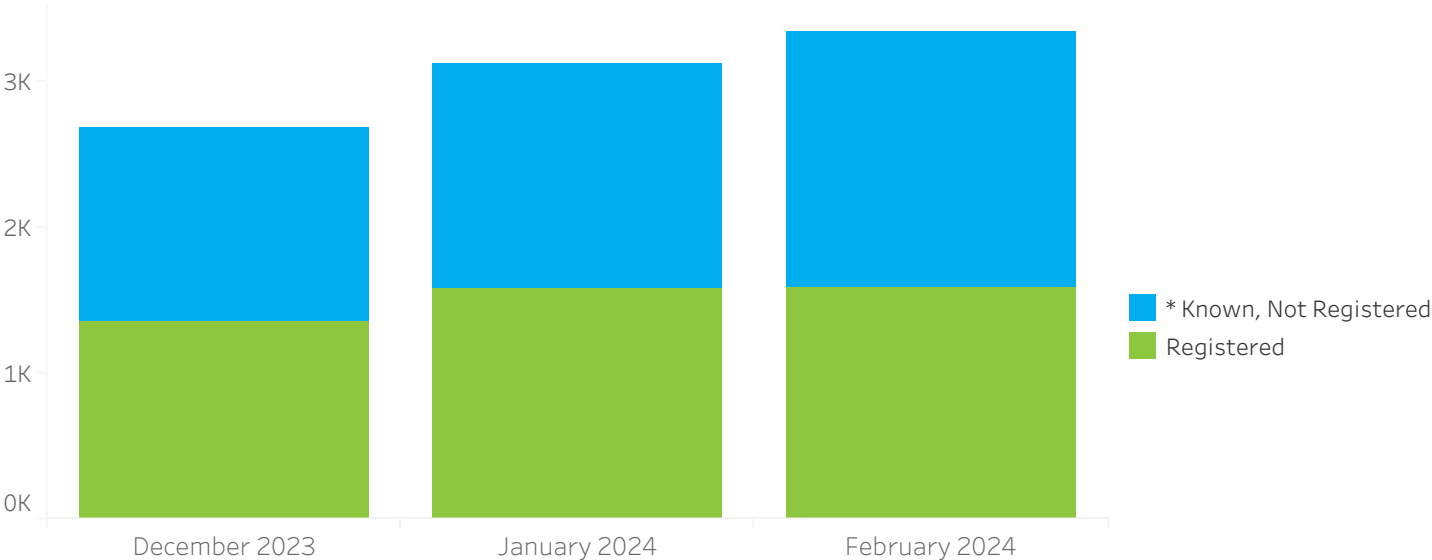
**7,908**



Average Visits per User

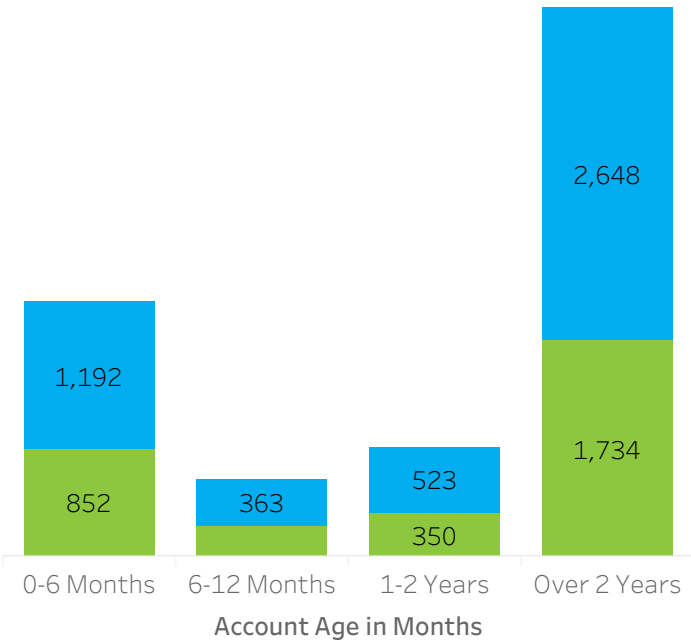
**1.9**

Website Users

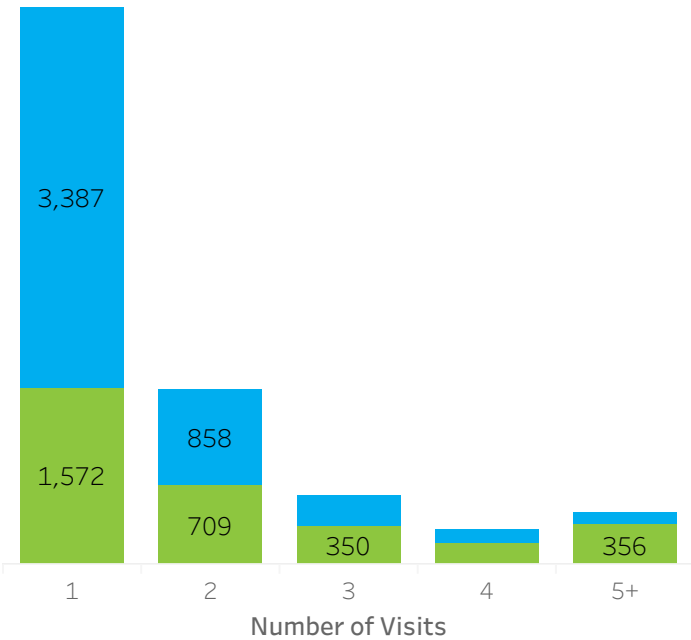


\* Users that are identified in the BNP Media database but are not registered with this website

Known Users by Account Age



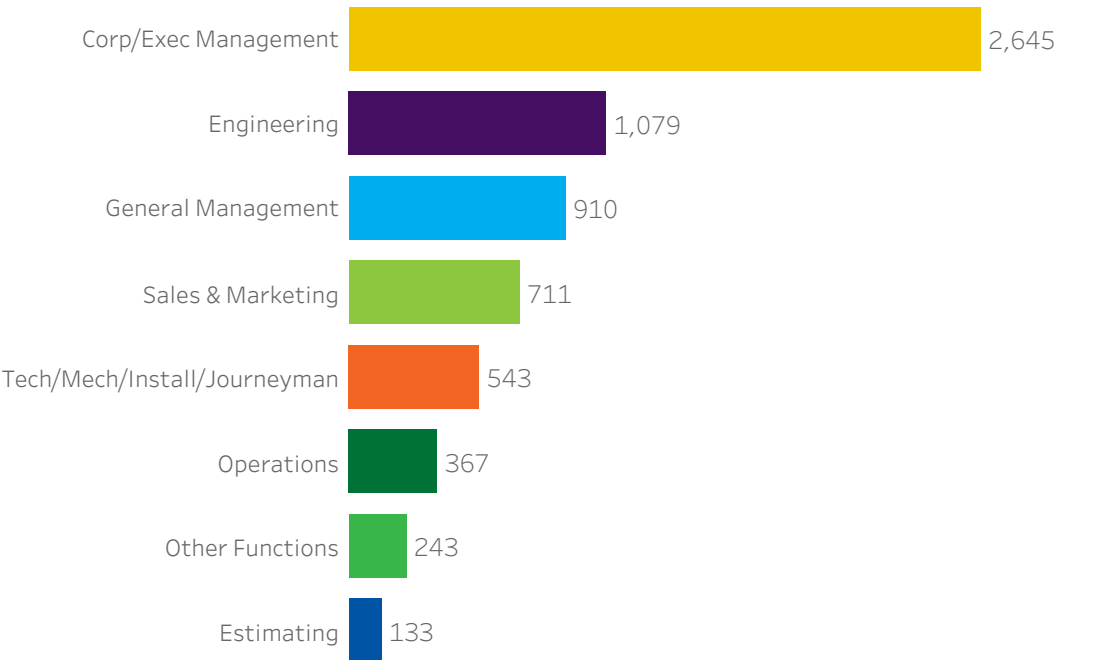
Known Users by Visit Frequency





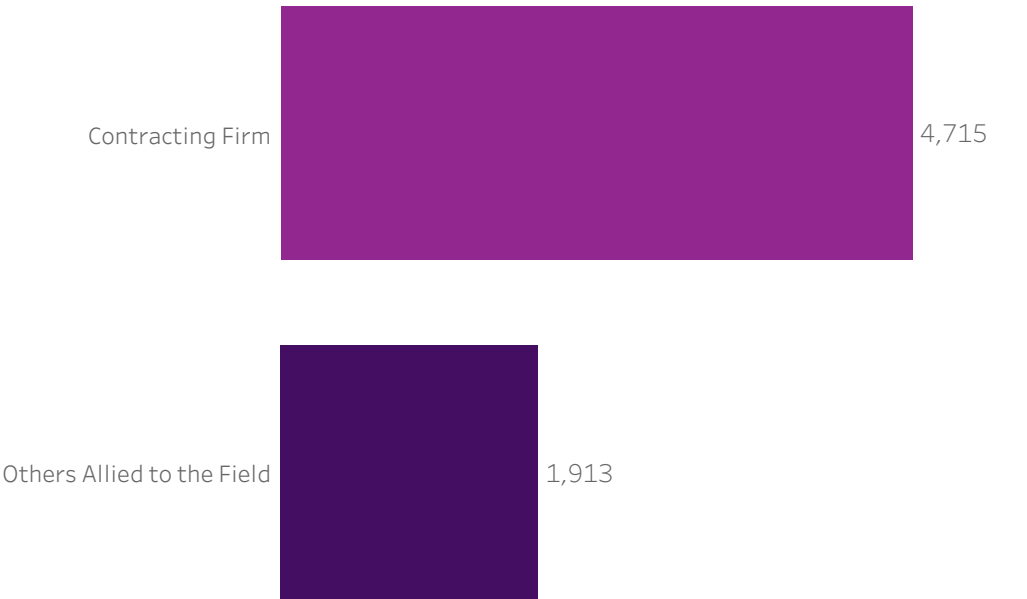
**Website** - User Demographics

**Demographic - Job Function** *Top 8 Shown*



6,631 or 84% of users with responses

**Demographic - Business/Industry** *Top 2 Shown*



6,628 or 84% of users with responses



## Website - User Locations



% of Users Based in US

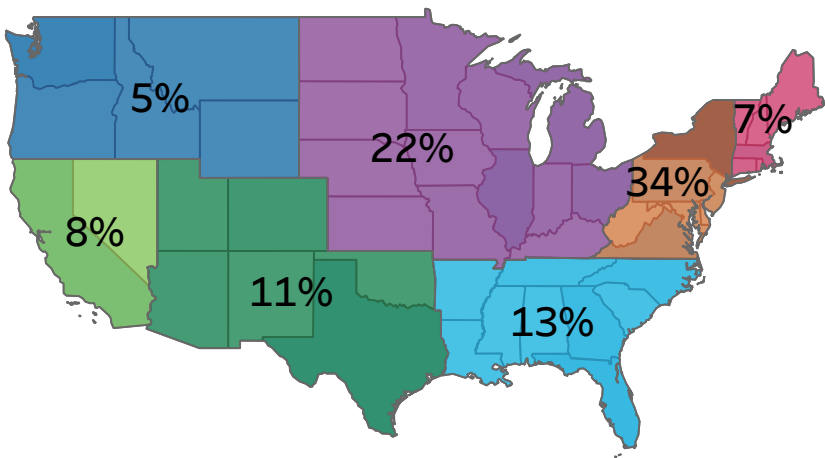
**81%**



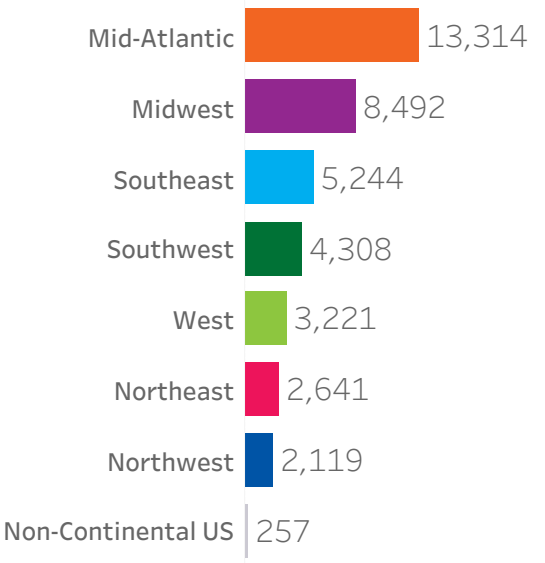
Average Monthly Users Based in US

**40,174**

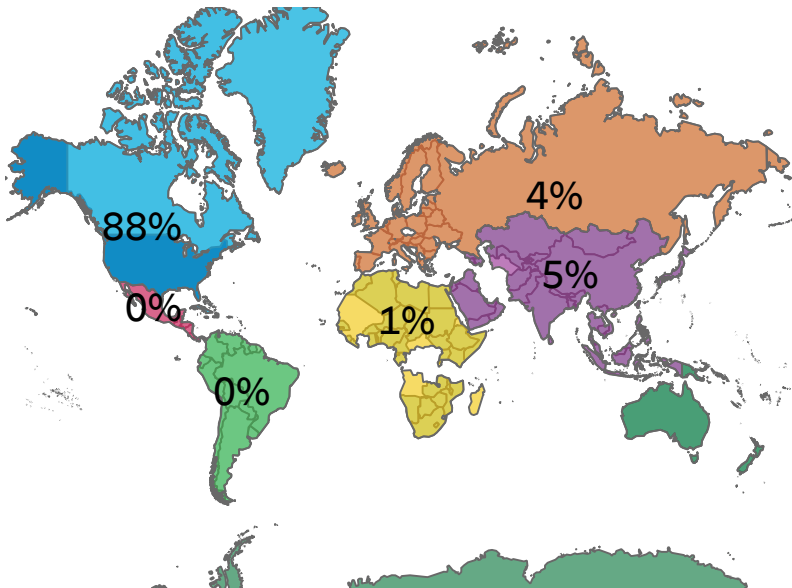
### Geographic - US Regions



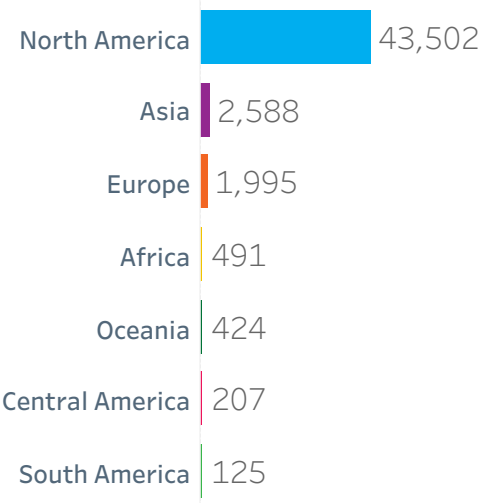
#### Unique Users by Region



### Geographic - World Regions



#### Unique Users by Region





## Time Frame

*3-months*

## User Classifications

- **Registered:** Users that have completed the registration form for this website.
- **Known, Not Registered:** Users that are identified in the BNP Media database but are not registered with this website.

## KPIs

- **Active Registered Users:** Number of unique users who registered on the website, at any time, and visited the website within the 3-month time frame.
- **Active Known Users:** Number of unique users with known first-party data, regardless of website registration status, who visited the website within the 3-month time frame.
- **Average Visits per User:** The ratio of visits, by known users, to the number of known users.

## Web Users

- Number of users who were active on the website each month, colored by user classification.

## Known Users by Account Age

- Number of users who visited the website within the 3-month time frame and have been in the BNP Media database for the account age listed, colored by user classification.

## Known Users by Visit Frequency

- Number of times users visited the website within the 3-month time frame, colored by user classification.

### Time Frame

*3-months*

### KPIs

- **Average Monthly Users:** Average number of monthly users who have had at least one session on the website.
- **Average Monthly Sessions:** Average number of monthly sessions on the website. A session is anytime a user has interacted with the website.
- **Average Monthly Pageviews:** Average number of total monthly pageviews on the website.

### Web Visitors

- **Users:** Number of Users per month.
- **Sessions:** Number of times users interacted with the digital edition. Sessions are terminated after 30 minutes of inactivity.
- **Pageviews:** Number of Pageviews per month.

### Top 8 Content Topics

- Average monthly pageviews for the top 8 content topics on the website.





## Sponsored eBlasts



Total Average Delivered

**15,266**



% of Recipients Engaged

**57%**



Sends per Month

**4**

## Activity by eBlast

Sponsorship  
Type

Avg  
Delivered

Exclusive

15,417



**6,191** \* Unique Opens - Single Send Avg (40%)

**14,485** \* Total Engaged Subscribers (56%)

Multi-Sponsored

13,602



**5,421** \* Unique Opens - Single Send Avg (40%)

**Engaged Subscriber:** Any subscriber who opened at least one email of this type in the report time frame.

Unique Recipients

Unique Opens - Single Send Avg

Unique Opens - All Sends

## eBlast Activity Averages

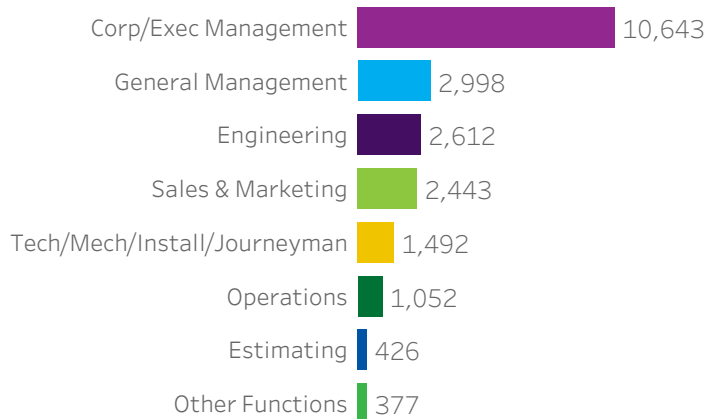
eBlast Name	Sponsorship Type	Monthly Sends	Delivered	* Unique Opens	* Open Rate	Total Clicks	CTR
Plumbing & Mechanical	Exclusive	3.7	15,417	6,191	40.2%	225	1.5%
	Multi-Sponsored	0.3	13,602	5,421	39.9%	134	1.0%



## Sponsored eBlasts - Recipient Demographics & Locations

### Demographic - Job Function

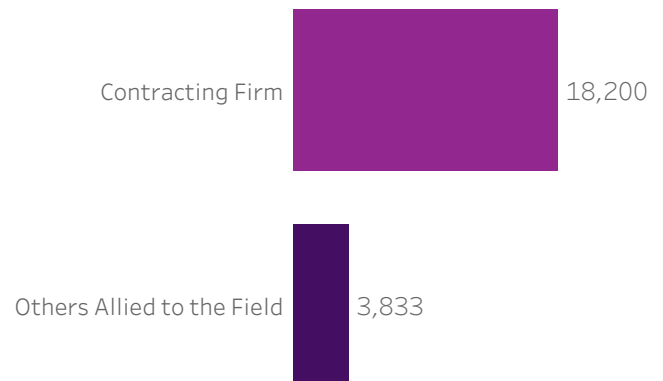
Top 8 Shown



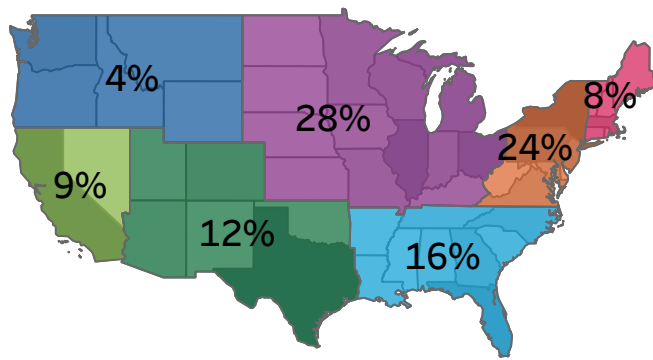
22,043 or 85% of recipients with responses

### Demographic - Business/Industry

Top 2 Shown

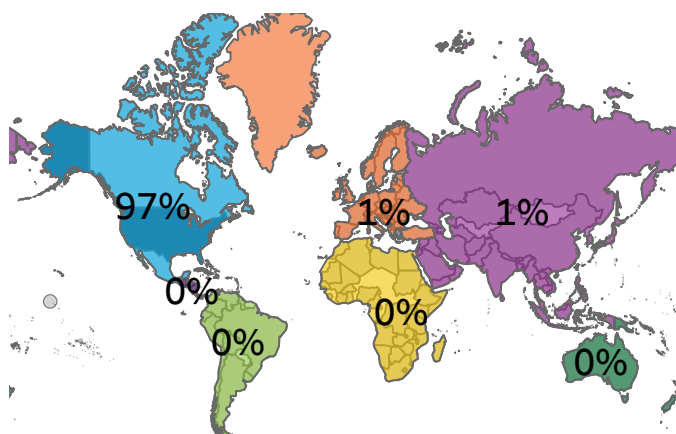
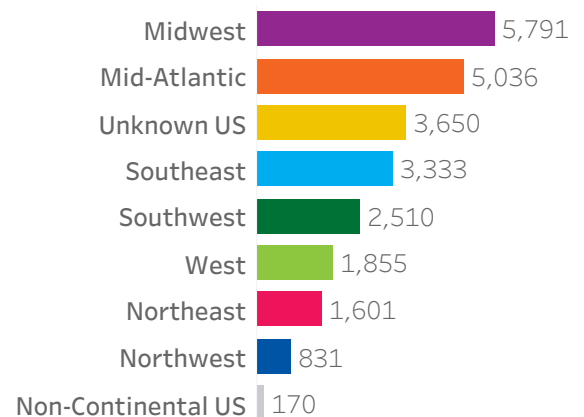


22,033 or 85% of recipients with responses



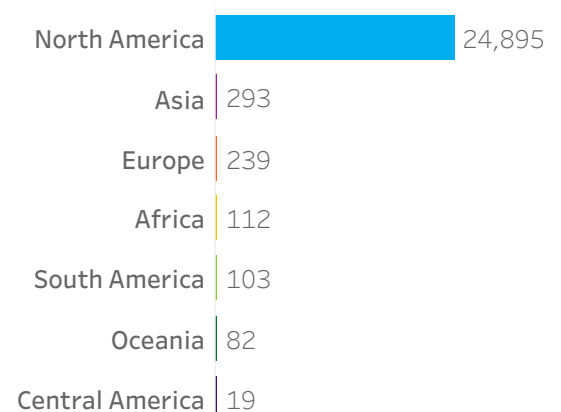
96% of recipients are located in the US

### Unique Recipients by Region



4% of recipients are located internationally

### Unique Recipients by Region



## Time Frame

3 Months

## KPIs

- **Total Average Delivered:** The number of eBlasts (Advertising emails) delivered, excluding bounces.
- **% of Recipients Engaged:** The percentage of recipients who have opened\* an eBlast.
- **Sends per Month:** The average number of delivered Advertising eBlasts per month.

## Activity by eBlast

- **Exclusive Sponsorship Type:** Single advertiser.
- **Multi-Sponsored Sponsorship Type:** Multiple advertisers.
- **Average Delivered:** The average number of emails delivered per eBlast.
- **Unique Opens, Single Send Avg:** The average unique opens\* (uniqueness calculated for each email sent) for all emails sent.
- **Total Engaged Subscribers:** The number of unique recipients who have opened\* one or more of the delivered emails.

## eBlast Activity Averages

- **Monthly Sends:** Total number of eBlasts deployed per month.
- **Delivered:** Average number of eMails, per eBlast, deployed per month.
- **Unique Opens:** The average number of unique recipients (delivered) who opened\* a particular eBlast.
- **Open Rate:** The ratio of Unique Opens\* to Delivered.
- **Total Clicks:** Average number of recipients who clicked a link within a particular eBlast.
- **CTR:** Click Through Rate is the percentage of recipients who click on a link within the eBlast.

*\*Due to Apple Mail Privacy enabled on user devices, opens/open rates may be inflated as of November 2021. Clicks are not impacted.*



## Social Media



Total Social Media Followers

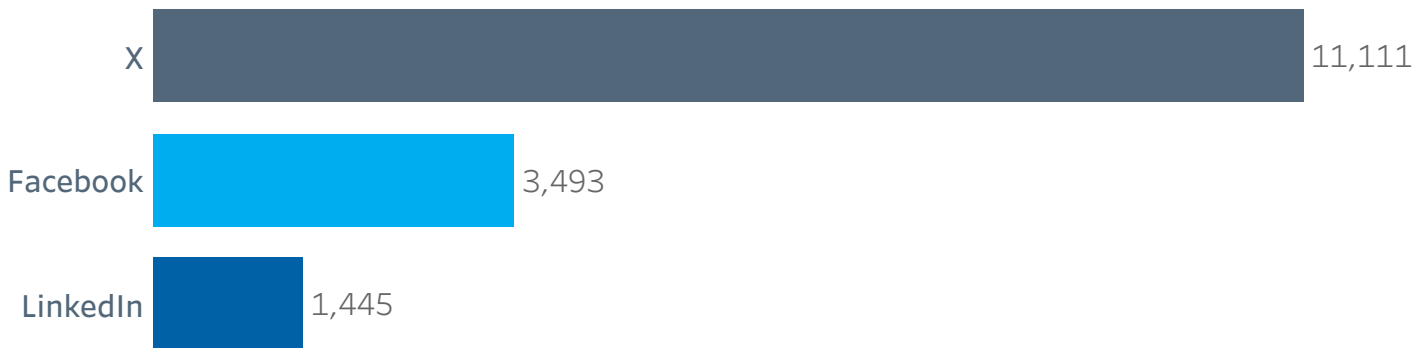
**16,049**



Engagements

**869**

### Followers by Channel



### Total Engagements



167

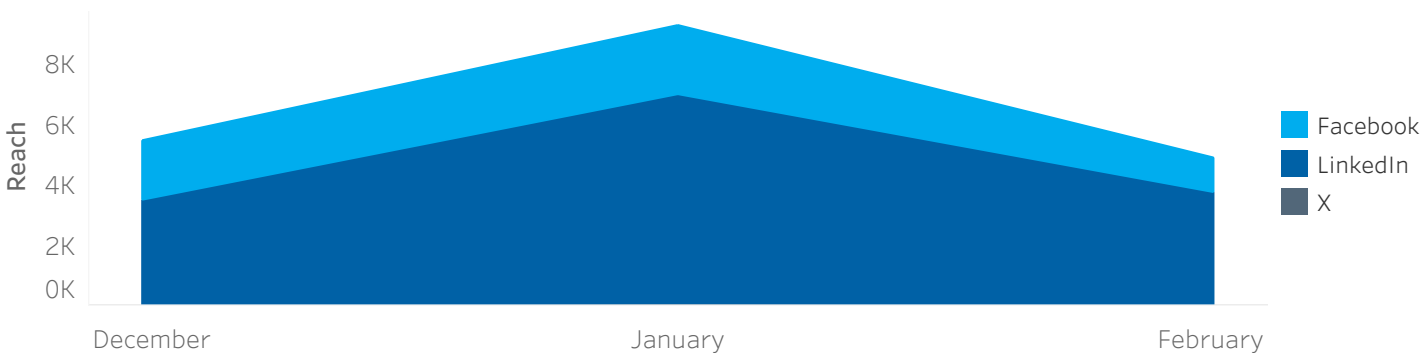


0



702

### Reach by Month





## Social Media Audience Glossary

UNDERSTANDING SOCIAL MEDIA AUDIENCE DASHBOARD

### Time Frame

*3 Months*

### KPIs

- **Total Social Media Followers:** The total number of social media followers per brand, as of the report date (not unique across all channels).
- **Engagements:** The reactions, comments, and shares on a post. Clicks are not included.

### Followers by Channel

- Breakdown of followers by the specific social network.

### Total Engagements

- Total engagements by social network.

### Reach by Month

- Breakdown by social network of the total reach by month. (No data for LinkedIn).



## Webinars



Unique  
Registrants

**321**



Unique  
Attendees

**147**



Registrant  
Attendance  
Rate

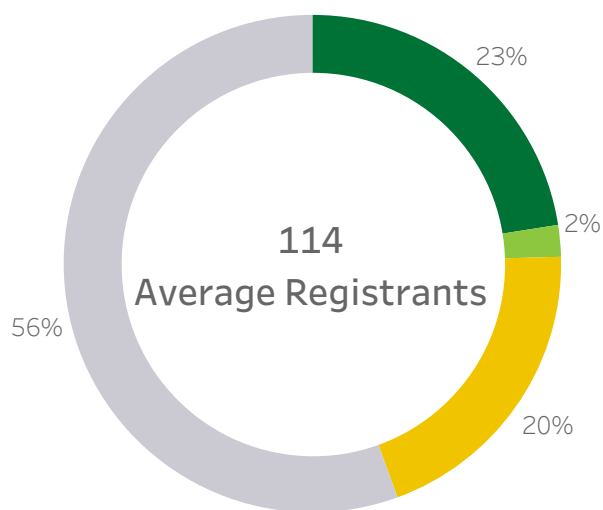
**46%**



Average  
Attendees per  
Webinar

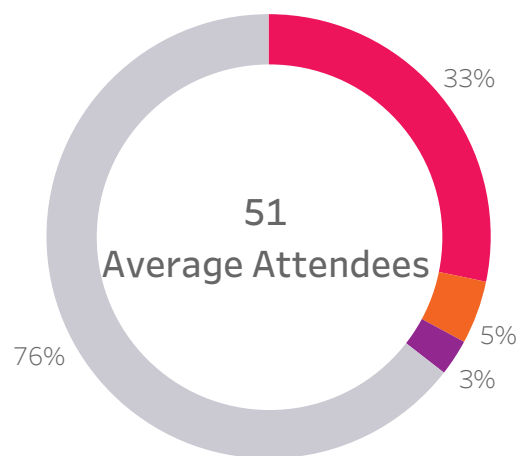
**51**

### Registrant Breakdown



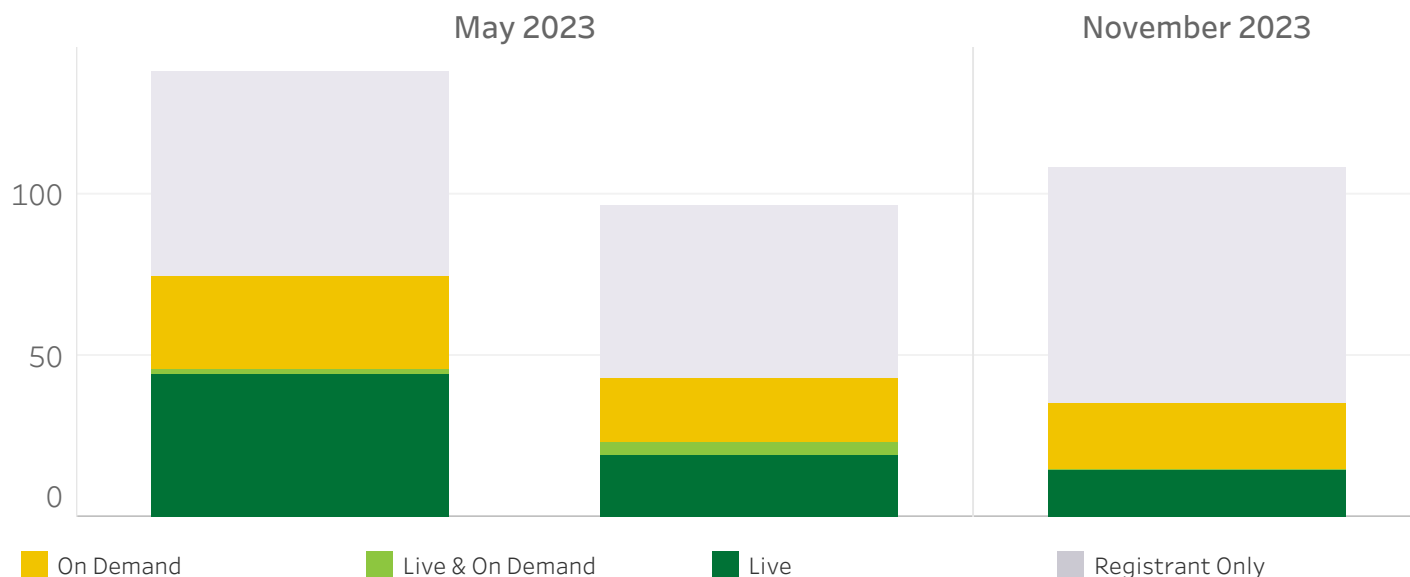
Live  
On Demand  
Live & On Demand  
Registrant Only

### Attendee Engagement Breakdown



Answered Surveys  
Repeat Viewer  
Multiple Engagements  
Viewed Only

### Registration & Attendance Analysis



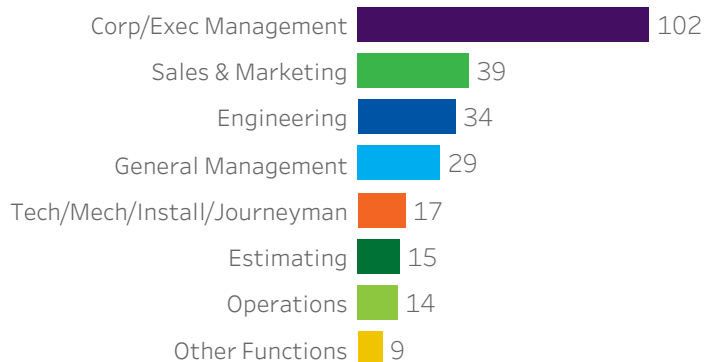
\* All data is calculated from the 3 most recent webinars



## Webinars - Registrant Demographics & Locations

### Demographic - Job Function

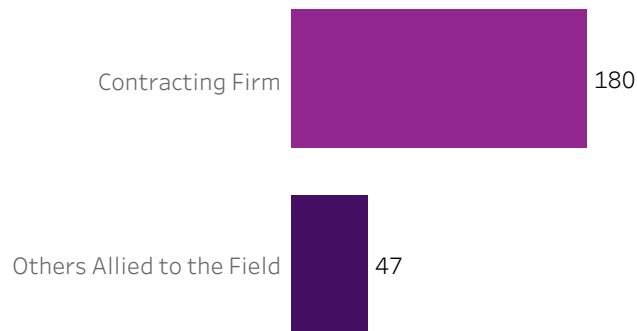
Top 8 Shown



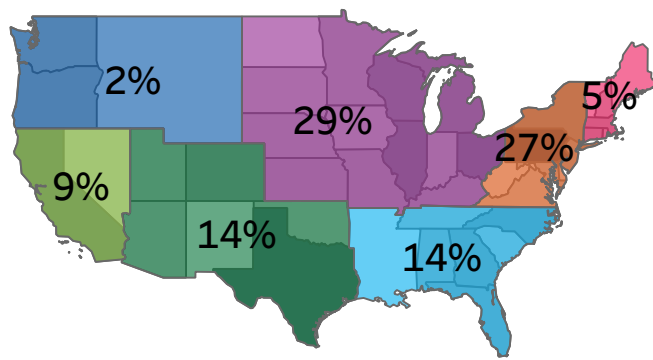
259 or 81% of registrants with responses

### Demographic - Business/Industry

Top 2 Shown

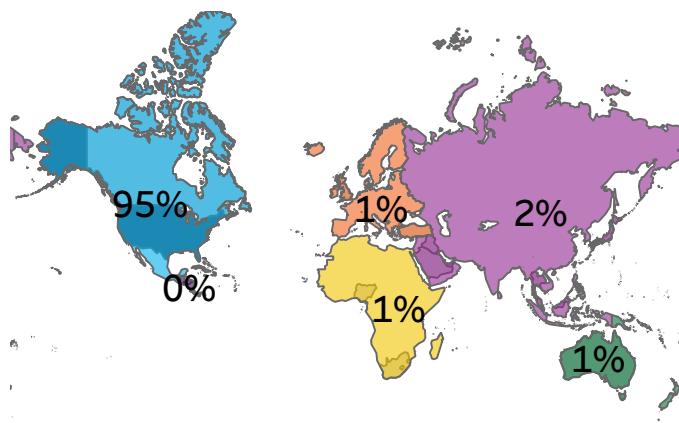
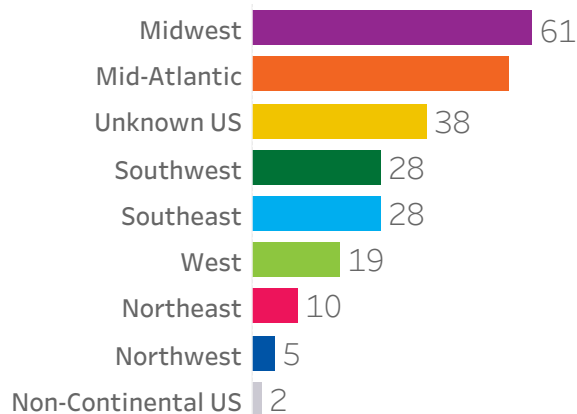


227 or 71% of registrants with responses



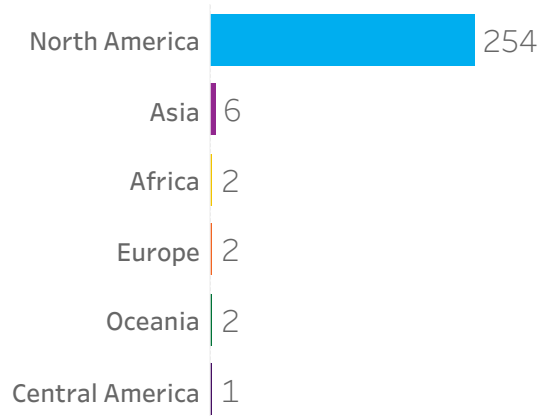
93% of registrants are located in the US

### Unique Registrants by Region



7% of registrants are located internationally

### Unique Registrants by Region



## Time Frame

3 months. If there were less than 5 webinars in the most recent 3 months, the time frame is extended (up to 1 year) to include the 5 most recent webinars.

## KPIs

- **Unique Registrants:** The number of unique registrants across all webinars.
- **Unique Attendees:** The number of unique attendees across all webinars.
- **Registrant Attendance Rate:** The ratio of average attendance to average registration.
- **Average Attendees per Webinar:** The average number of attendees per webinar.

## Registrant Breakdown

- **Average Registrants:** The average number of registrants per webinar.
- **Registrant Only:** Percentage of average registrants who did not attend webinar.
- **Live:** Percentage of average registrants who attended the live webinar.
- **On Demand:** Percentage of average registrants who viewed the webinar at a later date than the live webinar.
- **Live & On Demand:** Percentage of average registrants who attended the webinar live and viewed the webinar at a later date.

## Attendee Engagement Breakdown

- **Attendees:** Average number of attendees per webinar.
- **Answered a Survey:** Percent of average attendees who responded to a survey question within a webinar.
- **Downloaded Documents:** Percent of average attendees who downloaded a document within a webinar.
- **Multiple Engagements:** Percent of average attendees who responded more than once and/or in more than one way, within a webinar.
- **Repeat Viewer:** Percent of average attendees who viewed a webinar several times.
- **Answered Polls:** Percent of average attendees who responded to a poll question within a webinar.
- **Viewed Only:** Percent of average attendees who only viewed a webinar.

## Registration & Attendance Analysis

- Number of unique registrants and attendees per webinar, colored by the type of viewing engagement.



## Time Frame

See product specific glossary page

## Demographic - Job Function

- Number of customers identified by Job Functions reported.

## Demographic - Business/Industry

- Number of customers identified by Business & Industry reported.

## Geographic - US Regions

- **Mid-Atlantic:** Delaware, Maryland, New Jersey, New York, Pennsylvania, Virginia, Washington D.C. and West Virginia
- **Midwest:** Indiana, Illinois, Wisconsin, Minnesota, Iowa, Kansas, Kentucky, Michigan, Missouri, Nebraska, North Dakota, Ohio and South Dakota
- **West:** California and Nevada
- **Southeast:** Alabama, Arkansas, Florida, Georgia, Louisiana, Mississippi, North Carolina, South Carolina and Tennessee
- **Southwest:** Arizona, Colorado, New Mexico, Oklahoma, Texas and Utah
- **Northeast:** Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont
- **Northwest:** Idaho, Montana, Oregon, Washington and Wyoming
- **Non-Continental US:** Alaska, American Samoa, APO/FPO, Guam, Hawaii, Northern Mariana Island, Puerto Rico and U.S. Virgin Islands

## Geographic - World Regional

- **North America:** Canada, Mexico and U.S.A.
- **Asia:** Continent of Asia, including Asia minor and Middle East
- **Europe:** Continental European nations (including United Kingdom and Ireland)
- **Oceania:** Australia, New Zealand and surrounding Pacific Island nations
- **South America:** Continental South American nations
- **Africa:** Continental African nations
- **Central America:** Costa Rica, Guatemala, Honduras, Panama and Nicaragua

## Audience Profile Glossary

### DEMOGRAPHICS APPENDIX (JOB FUNCTION)

#### Display Name

#### Included Demographics

Corp/Exec Management

Corporate/Executive Management

Engineering

Eng for Maintenance/(MRO)

Engfor Mech Systems Design/Spec

Engineering

Facility Engineering

Other Engineering

Estimating

Estimating

General Management

General Management

Operations

Operations

Other Functions

Consulting

Must Pay

Need More Information

Other

Purchasing

Sales & Marketing

Sales & Marketing

Tech/Mech/Install/Journeyman

Tech/Mech/Install/Journeyman

## Audience Profile Glossary

### DEMOGRAPHICS APPENDIX (BUSINESS INDUSTRY)

#### Display Name

#### Included Demographics

Contracting Firm

Contracting Firm  
Drain & Sewer Contracting Firm  
Drilling/Well Services  
Facility/Maintenance Contracting  
HVACR  
Hydronic/Radiant Heating Contracting Firm  
Mechanical Contracting Firm  
Other Contracting Firm (please specify)  
Plumbing Contracting Firm  
Pump Installation  
Sheet Metal  
Solar/Thermal Contracting Firm

Others Allied to the Field

Architectural/Design Firm  
Consulting Engineering  
Consulting Firm  
Controls Contracting/Systems Integration  
Distributor  
Electrical Engineering  
Engineering Firm  
Facility Engineering/In-House Eng  
Facility Management  
Government/Military Facility  
Manufacturer  
Manufacturers Rep  
Mechanical Engineering  
Must Pay  
Need More Information  
Operating Engineering  
Other (please specify)  
Other Engineering Firm  
Systems Engineering  
Wholesaler

**BNP Customer Database - omeda.com**

*Primary source of record for all first party customer data and activities including: Subscriber Registrations, Demographics, Physical Addresses, Business & Job Function Demographic responses, Product Subscriptions, Email Deployments, Website Visits, eMagazine Visits, Digital Edition Visits.*

*Usage by Report Section***Audience Profile**

- **Unique Active Customers**
- **Print Magazine, Digital Edition, eMagazine:** Subscriber Counts
- **eNewsletter:** Recipients, Engagement, Sends
- **eBlasts:** Delivered, Engagement, Sends
- **Website:** Active Registrants
- **Demographics:** Job Functions & Business Industry mapped to consolidated categories as per *Demographic Mapping Reference*
- **Locations:** Locations of known customers with first party address data

**Magazine/eMagazine**

- **Magazine Summary:** All data
- **eMagazine/Digital Edition Summary:** Total Qualified Subscribers, Notification eMail Metrics
- **Demographics:** Job Functions & Business Industry mapped to consolidated categories as per *Demographic Mapping Reference*
- **Locations:** Locations of known customers with first party address data

**eNewsletters**

- **All Pages:** All data

**Website**

- **Known User Activity:** All data
- **User Demographics:** Job Functions & Business Industry mapped to consolidated categories as per *Demographic Mapping Reference*

**eBlasts**

- **All Pages:** All data

**Continuing Education**

- **Websites & eNews:** eNews Delivery, Activity by eNewsletter
- **Demographics:** Job Functions & Business Industry mapped to consolidated categories as per *Demographic Mapping Reference*
- **Locations:** Locations of known customers with first party address data

## Events

- **Demographics:** Job Functions & Business Industry mapped to consolidated categories as per *Demographic Mapping Reference*
- **Locations:** Locations of known customers with first party address data

## Webinars

- **Demographics:** Job Functions & Business Industry mapped to consolidated categories as per *Demographic Mapping Reference*
- **Locations:** Locations of known customers with first party address data

### Google Analytics - [google.com/analytics](https://google.com/analytics)

Web Analytics service offered by Google that tracks and reports website traffic. Used to track all usage (known & anonymous) across websites, eMagazines, Digital Editions, Continuing Education.

### Usage by Report Section

#### Audience Profile

- **Website:** Average Monthly Users, Average Monthly Pageviews
- **Continuing Education:** Monthly Website Pageviews

#### eMagazine/Magazine

- **eMagazine/Digital Edition Summary:** Issue Pageviews, Sessions, Session Duration

#### Website

- **Website Overview:** Website Users, Sessions, Pageviews, Top Content Topics
- **User Locations:** Website User Locations

#### Continuing Education

- **Websites & eNews:** Monthly Website Pageviews, All Website Visitors data

### Falcon Social Media Platform - [falcon.io](https://falcon.io)

Single platform management and analytics for Facebook, Twitter, Instagram, LinkedIn accounts. [falcon.io](https://falcon.io)

### Usage by Report Section

#### Audience Profile

- **Social Media:** Follower Count by Channel



## Audience Profile Appendix

DATA SOURCE REFERENCE (PAGE 3)

### Social Media

- **All Pages:** All data

#### **Building Media Inc. - [buildingmedia.com](http://buildingmedia.com)**

*Developer of innovative online learning management programs and e-Learning courseware built exclusively for the construction community. Hosts and manages Continuing Education Centers.*

### Usage by Report Section

#### Audience Profile

- **Continuing Education:** Active Registered Users

### Continuing Education

- **Websites & eNews:** Active Registered Users
- **CE Courses & Tests:** All data

#### **Aventri - [aventri.com](http://aventri.com)**

*Event Management Platform used to process registration and administration of in person, virtual and hybrid events.*

### Usage by Report Section

#### Audience Profile

- **Events:** Average Attendees per Event

### Events

- **Event Overview:** All data

#### **Intrado - [intrado.com](http://intrado.com)**

*Webinar and interactive media platform. Technology and administration of Webinars.*

### Usage by Report Section

#### Audience Profile

- **Webinars:** Average Registrants, Average Attendees

### Webinars

- **Webinars Overview:** All data