

PM'S 2004 PIPE TRADES GIANTS

2003 RANK	2004 RANK	COMPANY NAME/LOCATION	PIPE TRADES VOLUME (MILLIONS)	PLUMBING	PIPING	HYDRONICS	FIRE PROTECTION	WASTEWATER TREATMENT	OTHER	TOTAL REVENUES (MILLIONS)
1	1	EMCOR Group Inc., Norwalk, Conn.	\$1,677.83	\$1,042.98	\$408.12	\$0.00	\$226.73	\$0.00	\$2,856.85	\$4,534.68
2	2	Kinetic Systems Inc., Santa Clara, Calif.	\$366.75	\$0.00	\$366.75	\$0.00	\$0.00	\$0.00	\$40.75	\$407.50
4	3	American Plumbing & Mechanical (AMPAM), Round Rock, Texas*	\$317.09	\$313.32	\$0.00	\$0.00	\$377	\$0.00	\$60.40	\$377.49
17	4	Southland Industries, Irvine, Calif.	\$285.00	\$99.75	\$14.00	\$42.75	\$28.50	\$0.00	\$0.00	\$285.00
5	5	KeySpan Business Solutions, Warren, N.J.	\$271.64	\$90.55	\$156.40	\$4.12	\$4.12	\$16.46	\$139.93	\$411.57
6	6	Roto-Rooter Inc., Cincinnati, Ohio	\$244.01	\$244.01	\$0.00	\$0.00	\$0.00	\$0.00	\$64.86	\$308.87
7	7	American Residential Services/Rescue Rooter, Memphis, Tenn.	\$235.90	\$235.90	\$0.00	\$0.00	\$0.00	\$0.00	\$438.10	\$674.00
8	8	Murphy Co. Mechanical Contractors & Engineers, St. Louis, Mo.	\$183.55	\$18.36	\$128.49	\$36.71	\$0.00	\$0.00	\$0.00	\$183.55
12	9	John E. Green Co., Highland Park, Mich.	\$141.00	\$28.20	\$49.35	\$28.20	\$21.15	\$14.10	\$0.00	\$141.00
13	10	Exelon Services Inc., Westchester, Ill.	\$138.70	\$36.50	\$91.25	\$0.00	\$10.95	\$0.00	\$26.30	\$365.00
11	11	PPL Energy Services Holdings LLC, Allentown, Pa.*	\$134.28	\$44.76	\$82.06	\$0.00	\$0.00	\$7.46	\$238.72	\$373.00
28	12	Scheck Industries, Countryside, Ill.	\$133.03	\$0.00	\$129.04	\$0.00	\$3.99	\$0.00	\$0.00	\$133.03
14	13	Limbach Facility Services, Pittsburgh, Pa.	\$122.40	\$40.80	\$81.60	\$0.00	\$0.00	\$0.00	\$285.60	\$408.00
18	14	Midwest Mechanical Group Inc. (formerly MWM Group), Leawood, Kan.	\$117.97	\$33.71	\$50.56	\$33.71	\$0.00	\$0.00	\$50.56	\$168.53
20	15	J.F. Ahern Co., Fond du Lac, Wis.	\$115.17	\$6.13	\$35.53	\$2.45	\$53.91	\$17.15	\$7.35	\$122.52
23	16	TD Industries, Dallas, Texas	\$112.33	\$71.70	\$35.85	\$0.00	\$0.00	\$4.78	\$126.67	\$239.00
25	17	Sauer Inc., Pittsburgh, Pa.	\$109.10	\$54.55	\$54.55	\$0.00	\$0.00	\$0.00	\$46.76	\$155.86
16	18	U.S. Engineering Co., Kansas City, Mo.	\$107.11	\$26.49	\$77.16	\$3.46	\$0.00	\$0.00	\$8.06	\$115.17
31	19	Hill Mechanical Group, Chicago, Ill.	\$104.29	\$3.11	\$62.26	\$38.92	\$0.00	\$0.00	\$51.37	\$155.66
26	20	JH Kelly LLC, Longview, Wash.	\$103.50	\$34.50	\$69.00	\$0.00	\$0.00	\$0.00	\$34.50	\$138.00
22	21	Comfort Systems USA Inc., Houston, Texas	\$102.05	\$86.35	\$0.00	\$0.00	\$15.70	\$0.00	\$682.93	\$784.98
19	22	S.A. Comunale Co. Inc., Barberton, Ohio	\$101.66	\$9.95	\$5.53	\$0.00	\$86.19	\$0.00	\$8.84	\$110.50
24	23	John W. Danforth Co., Buffalo, N.Y.	\$92.87	\$13.93	\$23.22	\$41.79	\$0.00	\$13.93	\$0.00	\$92.87
50	24	Corrigan Co., St. Louis, Mo.	\$87.90	\$8.79	\$46.59	\$32.52	\$0.00	\$0.00	\$0.00	\$87.90
30	25	Williams Group International, Stone Mountain, Ga.*	\$84.92	\$0.00	\$84.92	\$0.00	\$0.00	\$0.00	\$339.66	\$424.58
29	26	Harris Cos., St. Paul, Minn.	\$84.80	\$29.68	\$30.74	\$0.00	\$5.30	\$19.08	\$21.20	\$106.00
10	27	Harder Mechanical Contractors, Portland, Ore.	\$84.19	\$0.88	\$83.32	\$0.00	\$0.00	\$0.00	\$3.51	\$87.70
34	28	BMW Constructors Inc., Munster, Ind.*	\$80.95	\$0.00	\$80.95	\$0.00	\$0.00	\$0.00	\$80.95	\$161.89
49	29	VSC Corp., Ashland, Va.	\$80.21	\$0.00	\$0.00	\$0.00	\$80.21	\$0.00	\$0.00	\$80.21
45	30	Freitag-Weinhardt Inc., Terre Haute, Ind.	\$78.56	\$19.64	\$51.06	\$0.00	\$0.00	\$7.86	\$0.00	\$78.56
3	31	Residential Services Group Inc. (formerly Encompass), Dayton, Ohio	\$77.79	\$70.66	\$0.00	\$0.00	\$7.13	\$0.00	\$216.64	\$294.43
27	32	Murray Co., Rancho Dominguez, Calif.	\$75.22	\$37.61	\$30.09	\$0.00	\$0.00	\$7.52	\$0.00	\$75.22
39	33	Joule Industrial Contractors, Gibbstown, N.J.	\$68.70	\$0.00	\$65.27	\$0.00	\$0.00	\$3.44	\$0.00	\$68.70
55	34	Brandt Engineering, Dallas, Texas	\$67.33	\$20.90	\$47.03	\$0.00	\$0.00	\$0.00	\$36.58	\$104.50
35	35	Advance Mechanical Systems Inc., Mt. Prospect, Ill.	\$67.51	\$20.34	\$47.18	\$0.00	\$0.00	\$0.00	\$13.83	\$81.34
42	36	Grunau Co. Inc., Oak Creek, Wis.	\$66.64	\$12.50	\$12.50	\$20.83	\$19.16	\$1.67	\$16.66	\$83.30
59	37	James McCullagh Co. Inc., Plainview, N.Y.	\$66.23	\$3.76	\$0.00	\$0.00	\$1.51	\$60.96	\$9.03	\$75.26
48	38	NewMech Cos. Inc., St. Paul, Minn.	\$65.00	\$22.75	\$22.75	\$13.00	\$3.25	\$3.25	\$0.00	\$65.00
43	39	Joseph Davis Inc., Buffalo, N.Y.	\$64.90	\$9.74	\$28.40	\$16.23	\$8.11	\$2.43	\$16.23	\$81.13
44	40	McDaniel Fire Systems Inc., Valparaiso, Ind.*	\$63.02	\$0.00	\$0.00	\$0.00	\$63.02	\$0.00	\$0.00	\$63.02
	41	Durr Mechanical Construction Inc., New York, N.Y.	\$62.84	\$1.26	\$31.42	\$9.43	\$0.00	\$20.74	\$0.00	\$62.84
46	42	COSCO Fire Protection, Orange, Calif.*	\$62.60	\$0.00	\$0.00	\$0.00	\$62.60	\$0.00	\$0.00	\$62.60
32	43	J & A Mechanical Inc., Memphis, Tenn.	\$62.40	\$31.20	\$15.60	\$15.60	\$0.00	\$0.00	\$15.60	\$78.00
21	44	FirstEnergy Facilities Services Group, Akron, Ohio	\$61.02	\$27.12	\$30.51	\$0.00	\$3.39	\$0.00	\$277.98	\$339.00
51	45	Doody Mechanical Inc., St. Paul, Minn.*	\$58.02	\$23.52	\$26.66	\$3.92	\$3.92	\$0.00	\$20.38	\$78.40
57	46	Ewing-Doherty Mechanical Inc., Bensenville, Ill.	\$57.57	\$57.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$57.57
41	47	Mechanical Inc., Freeport, Ill.	\$57.56	\$20.15	\$17.27	\$14.39	\$0.00	\$5.76	\$0.00	\$57.56
52	48	M.J. Flaherty Co., Newton, Mass.*	\$57.43	\$0.00	\$57.43	\$0.00	\$0.00	\$0.00	\$0.00	\$57.43

*Editor's estimate

PM'S 2004 PIPE TRADES GIANTS cont.

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69	49	FW.Spencer & Son Inc.,Brisbane, Calif.	\$5501	\$16.50	\$13.76	\$16.50	\$0.00	\$8.25	\$0.00	\$55.01
	50	DECCO Inc.,Brookline, N.H.	\$5500	\$13.75	\$41.25	\$0.00	\$0.00	\$0.00	\$0.00	\$55.00
37	51	GEM Industrial Inc., Walbridge, Ohio	\$5462	\$6.43	\$48.20	\$0.00	\$0.00	\$0.00	\$9.64	\$64.26
82	52	Snelson Cos. Inc., Sedro-Woolley, Wash.	\$5357	\$0.00	\$53.57	\$0.00	\$0.00	\$0.00	\$0.87	\$54.44
53	53	A.O. Reed & Co., San Diego, Calif.	\$5320	\$22.80	\$9.00	\$7.60	\$0.00	\$3.80	\$22.80	\$76.00
60	54	Great Lakes Plumbing & Heating Co., Chicago, Ill.	\$5092	\$26.80	\$5.36	\$0.00	\$18.76	\$0.00	\$2.68	\$53.60
67	55	Cal-Air Inc., Whittier, Calif.	\$5075	\$7.25	\$14.50	\$29.00	\$0.00	\$0.00	\$94.25	\$145.00
63	56	Herman Goldner Co. Inc., Philadelphia, Pa.*	\$4766	\$22.69	\$17.02	\$0.00	\$5.67	\$2.27	\$65.81	\$113.47
64	57	Executive Plumbing Inc., Corona, Calif.*	\$4755	\$47.55	\$0.00	\$0.00	\$0.00	\$0.00	\$4.13	\$51.68
33	58	McKinstry Co., Seattle, Wash.	\$4746	\$16.95	\$22.60	\$0.00	\$7.91	\$0.00	\$65.54	\$113.00
62	59	Lennox Retail (Service Experts), Richardson, Texas	\$4679	\$28.07	\$18.72	\$0.00	\$0.00	\$0.00	\$888.96	\$935.75
65	60	Warwick Plumbing & Heating Corp., Newport News, Va.*	\$4645	\$7.90	\$9.04	\$9.51	\$0.00	\$0.00	\$0.00	\$46.45
—	61	East Coast Fire Protection Inc., Richmond, Va.	\$4610	\$0.00	\$0.00	\$0.00	\$46.10	\$0.00	\$0.00	\$46.10
68	62	Rock Hill Mechanical Corp., Kirkwood, Mo.*	\$4505	\$6.44	\$32.18	\$6.44	\$0.00	\$0.00	\$9.31	\$64.36
47	63	Colonial Mechanical Corp., Richmond, Va.	\$4469	\$26.07	\$18.62	\$0.00	\$0.00	\$0.00	\$29.80	\$74.49
66	64	Power Process Piping Inc., Plymouth, Mich.	\$4440	\$0.00	\$44.40	\$0.00	\$0.00	\$0.00	\$0.00	\$44.40
74	65	Coastal Mechanical Services, Melbourne, Fla.	\$4415	\$23.55	\$20.60	\$0.00	\$0.00	\$0.00	\$53.96	\$98.11
58	66	Blue Dot Services Inc.,Sioux Falls, S.D.	\$4407	\$44.07	\$0.00	\$0.00	\$0.00	\$0.00	\$356.61	\$400.68
71	67	W.J. O'Neil Co.,Livonia, Mich.*	\$4205	\$6.31	\$23.13	\$12.62	\$0.00	\$0.00	\$0.00	\$42.05
54	68	Monterey Mechanical Co.,Oakland, Calif.	\$4204	\$0.00	\$5.46	\$0.00	\$0.00	\$36.58	\$12.56	\$54.60
70	69	Foley Co., Kansas City, Mo.	\$4046	\$2.25	\$11.24	\$8.99	\$0.00	\$17.98	\$4.50	\$44.95
61	70	Stanley Jones Corp., South Fulton, Tenn.	\$4034	\$17.93	\$20.62	\$0.00	\$0.00	\$1.79	\$49.31	\$89.65
—	71	Wayne Automatic Fire Sprinklers Inc.,Ocoee, Fla.	\$3840	\$0.00	\$0.00	\$0.00	\$38.40	\$0.00	\$0.00	\$38.40
36	72	Lee Co., Franklin, Tenn.	\$3800	\$23.75	\$4.75	\$9.50	\$0.00	\$0.00	\$5.00	\$95.00
77	73	A.D.Jacobson Co. Inc., Lenexa, Kan.*	\$3766	\$22.36	\$11.77	\$0.00	\$0.00	\$3.53	\$80.04	\$117.00
85	74	University Mechanical Contractors Inc., Mukilteo, Wash.	\$3720	\$12.40	\$12.40	\$12.40	\$0.00	\$0.00	\$24.80	\$62.00
80	75	BCH Mechanical/Teco Energy Services, Largo, Fla.*	\$3699	\$8.81	\$14.09	\$14.09	\$0.00	\$0.00	\$51.07	\$88.06
—	76	Gem Plumbing & Heating Co. Inc.,Lincoln, R.I.	\$3695	\$22.17	\$7.39	\$5.54	\$1.85	\$0.00	\$0.00	\$36.95
76	77	Dorvin D. Leis Co. Inc., Kahului, Hawaii	\$3581	\$16.74	\$14.88	\$0.00	\$4.19	\$0.00	\$10.70	\$46.51
—	78	Ivey Mechanical, Kosciusko, Miss.	\$3528	\$12.60	\$16.80	\$0.00	\$4.20	\$1.68	\$48.72	\$84.00
—	79	Nashville Machine Co. Inc., Nashville, Tenn.	\$3510	\$17.55	\$17.55	\$0.00	\$0.00	\$0.00	\$35.10	\$70.19
88	80	Egan Cos. Inc.,Brooklyn Park, Minn.	\$3415	\$14.23	\$8.54	\$8.54	\$0.00	\$2.85	\$22.76	\$56.91
97	81	Environmental Air Systems, Greensboro, N.C.	\$3258	\$16.29	\$16.29	\$0.00	\$0.00	\$0.00	\$21.72	\$54.30
75	82	FMSylvan Inc., Pontiac, Mich.	\$3250	\$3.25	\$29.25	\$0.00	\$0.00	\$0.00	\$0.00	\$32.50
—	83	Campito Plumbing & Heating Inc., Latham, N.Y.	\$3216	\$8.04	\$4.82	\$19.30	\$0.00	\$0.00	\$0.00	\$32.16
86	84	Cullum Mechanical Construction Inc., North Charleston, S.C.*	\$3198	\$12.94	\$19.04	\$0.00	\$0.00	\$0.00	\$44.16	\$76.14
—	85	CCI Mechanical Inc., Salt Lake City, Utah	\$3193	\$13.68	\$9.12	\$9.12	\$0.00	\$0.00	\$13.68	\$45.61
83	86	Advance Mechanical Contractors, Racine, Wis.	\$3119	\$8.09	\$6.16	\$0.77	\$5.78	\$10.40	\$7.32	\$38.50
9	87	PSEG Energy Technologies, Edison, N.J.	\$3060	\$6.80	\$20.40	\$0.00	\$3.40	\$0.00	\$37.40	\$68.00
73	88	Pan-Pacific Plumbing, Irvine, Calif.	\$3000	\$30.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$30.00
92	89	Select/Denron Plumbing & HVAC Inc., Manchester, N.H.*	\$2978	\$21.27	\$8.51	\$0.00	\$0.00	\$0.00	\$76.59	\$106.37
56	90	RK Mechanical Inc., Denver, Colo.	\$2927	\$13.74	\$4.78	\$10.75	\$0.00	\$0.00	\$30.47	\$59.74
40	91	W.G. Tomko Inc., Finleyville, Pa.	\$2904	\$19.94	\$6.07	\$0.00	\$0.00	\$3.03	\$14.30	\$43.34
81	92	Voegele Mechanical Inc., Philadelphia, Pa.	\$2895	\$17.37	\$11.58	\$0.00	\$0.00	\$0.00	\$0.00	\$28.95
—	93	R.T. Moore Co. Inc., Indianapolis, Ind.	\$2890	\$28.90	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$28.90
87	94	W.E. Bowers Associates Inc., Beltsville, Md.*	\$2840	\$21.30	\$7.10	\$0.00	\$0.00	\$0.00	\$42.60	\$71.00
94	95	Wayne Crouse Inc., Pittsburgh, Pa.*	\$2808	\$3.42	\$5.14	\$0.00	\$0.00	\$19.52	\$6.16	\$34.24
95	96	Postler & Jaekle Corp., Rochester, N.Y.*	\$2797	\$7.99	\$19.98	\$0.00	\$0.00	\$0.00	\$11.99	\$39.96
72	97	Goyette Mechanical Co., Flint, Mich.	\$2677	\$6.69	\$6.69	\$5.35	\$0.00	\$8.03	\$0.00	\$26.77
90	98	Hooper Corp., Madison, Wis.	\$2623	\$14.05	\$7.49	\$0.00	\$4.68	\$0.00	\$67.44	\$93.67
—	99	FitzGerald Contractors Inc., Shreveport, La.	\$2570	\$10.28	\$5.14	\$10.28	\$0.00	\$0.00	\$0.00	\$25.70
93	100	DiGesare Mechanical Inc., Schenectady, N.Y.	\$2551	\$11.49	\$0.00	\$10.20	\$3.83	\$0.00	\$0.00	\$25.51

*Editor's estimate