

THE 2011 PIPE TRADES GIANTS BY RANK

2010 RANK	2011 RANK	COMPANY NAME/LOCATION	PIPE TRADES REVENUES (MILLIONS)	PIPE TRADES REVENUES (MILLIONS)						TOTAL 2010 REVENUE (MILLIONS)
				PLUMBING	PIPING	HYDRONICS	FIRE PROTECTION	WATER/WASTEWATER TREATMENT	OTHER	
1	1	EMCOR Group, Norwalk, Conn.	\$4,199.46	\$1,024.26	\$1,536.39	\$0	\$870.62	\$768.19	\$921.83	\$5,121.29
2	2	Kinetic Systems, Fremont, Calif.	\$330.00	\$33.00	\$280.50	\$0	\$0	\$16.50	\$0	\$330.00
4	3	John E. Green Co., Highland Park, Mich.	\$250.00	\$75.00	\$150.00	\$0	\$25.00	\$0	\$0	\$250.00
9	4	ARS/Rescue Rooter, Memphis, Tenn.	\$210.00	\$210.00	\$0	\$0	\$0	\$0	\$390.00	\$600.00
7	5	Mr. Rooter Corp., Waco, Texas **	\$209.28	\$198.38	\$0	\$10.90	\$0	\$0	\$8.72	\$218.00
8	6	Comfort Systems USA, Houston	\$188.41	\$177.33	\$0	\$0	\$11.08	\$0	\$919.87	\$1,108.28
NR	7	BMW Constructors, Munster, Ind.	\$157.50	\$10.50	\$136.50	\$0	\$10.50	\$0	\$52.50	\$210.00
5	8	Harder Mechanical Contractor, Portland, Ore.*	\$150.00	\$25.00	\$100.00	\$25.00	\$0	\$0	\$100.00	\$250.00
31	9	P1 Group, Lenexa, Kan.	\$147.20	\$36.80	\$18.40	\$82.80	\$0	\$9.20	\$36.80	\$184.00
12	10	U.S. Engineering Co., Kansas City, Mo.	\$147.03	\$34.60	\$110.71	\$0	\$0	\$1.73	\$25.95	\$172.98
11	11	Murphy Co. Mechanical Contractors & Engineers, St. Louis	\$145.70	\$15.69	\$130.01	\$0	\$0	\$0	\$78.45	\$224.15
15	12	J.F. Ahern Co., Fond du Lac, Wis.	\$145.43	\$13.95	\$9.96	\$17.93	\$67.73	\$35.86	\$53.79	\$199.22
21	13	Hill Mechanical Group, Franklin Park, Ill.	\$142.59	\$11.72	\$66.41	\$60.55	\$3.91	\$0	\$52.74	\$195.33
47	14	Durr Mechanical Construction, New York City	\$141.71	\$1.42	\$63.77	\$35.43	\$1.42	\$39.68	\$0	\$141.71
10	15	MMC Contractors (formerly Midwest Mechanical Group), Kansas City, Mo.	\$141.66	\$62.96	\$62.96	\$15.74	\$0	\$0	\$15.74	\$157.40
39	16	McKinstry Co., Seattle	\$138.13	\$42.50	\$95.63	\$0	\$0	\$0	\$286.88	\$425.00
17	17	Murray Co., Rancho Dominguez, Calif.	\$136.17	\$54.47	\$13.62	\$54.47	\$0	\$13.62	\$0	\$136.17
32	18	Mechanical Inc., Freeport, Ill.	\$136.08	\$21.77	\$34.02	\$73.48	\$0	\$6.80	\$0	\$136.08
20	19	Benjamin Franklin Plumbing, Sarasota, Fla.*	\$134.00	\$134.00	\$0	\$0	\$0	\$0	\$0	\$134.00
23	20	Corval Constructors, St. Paul, Minn.	\$131.10	\$20.70	\$82.80	\$0	\$0	\$27.60	\$6.90	\$138.00
14	21	Sauer Holdings, Pittsburgh	\$127.81	\$54.78	\$73.04	\$0	\$0	\$0	\$237.37	\$365.18
22	22	TDIndustries, Dallas	\$126.00	\$87.00	\$36.00	\$0	\$3.00	\$0	\$174.00	\$300.00
27	23	Harris Cos., St. Paul, Minn.	\$123.20	\$35.20	\$44.00	\$35.20	\$0	\$8.80	\$52.80	\$176.00
13	24	Fire & Life Safety America, Richmond, Va.	\$122.15	\$0	\$0	\$0	\$122.15	\$0	\$0	\$122.15
6	25	Limbach Facility Services, Pittsburgh	\$120.00	\$60.00	\$60.00	\$0	\$0	\$0	\$180.00	\$300.00
19	26	John W. Danforth Co., Tonawanda, N.Y.	\$119.70	\$12.60	\$37.80	\$44.10	\$0	\$25.20	\$6.30	\$126.00
25	27	J.C. Cannistraro, Watertown, Mass.	\$117.50	\$35.25	\$70.50	\$0	\$11.75	\$0	\$0	\$117.50
24	28	Pierce Associates, Alexandria, Va.	\$112.00	\$36.96	\$38.08	\$36.96	\$0	\$0	\$0	\$112.00
16	29	Brandt, Carrollton, Texas	\$111.89	\$49.73	\$62.16	\$0	\$0	\$0	\$65.71	\$177.60
18	30	VSC Fire & Security, Ashland, Va.*	\$100.10	\$0	\$0	\$0	\$100.10	\$0	\$0	\$100.10
41	31	Warwick Plumbing & Heating Corp., Newport News, Va.	\$92.70	\$25.75	\$66.95	\$0	\$0	\$0	\$10.30	\$103.00
37	32	Baker Group, Des Moines, Iowa*	\$88.12	\$29.08	\$40.54	\$12.34	\$0	\$6.17	\$0	\$88.12
34	33	Pan-Pacific Plumbing & Mechanical, Irvine, Calif.*	\$88.00	\$88.00	\$0	\$0	\$0	\$0	\$0	\$88.00
38	34	ColonialWebb Contractors, Richmond, Va.*	\$87.20	\$65.40	\$21.80	\$0	\$0	\$0	\$130.80	\$218.00
48	35	Dorvin D. Leis Co., Kahului, Hawaii	\$86.43	\$39.62	\$9.00	\$28.81	\$9.00	\$0	\$3.60	\$90.04
43	36	Shapiro & Duncan, Rockville, Md.	\$86.22	\$28.45	\$29.32	\$28.45	\$0	\$0	\$0	\$86.22
29	37	Ivey Mechanical Co., Kosciusko, Miss.	\$84.00	\$42.00	\$35.00	\$7.00	\$0	\$0	\$56.00	\$140.00
40	38	NewMech Cos., St. Paul, Minn.*	\$83.40	\$5.56	\$70.89	\$0	\$5.56	\$1.39	\$5.56	\$139.00
33	39	Corrigan Co. Mechanical Contractors, St. Louis*	\$80.00	\$12.00	\$60.00	\$0	\$0	\$8.00	\$0	\$80.00
56	40	KSW Mechanical Services, Long Island City, N.Y.	\$76.30	\$0	\$76.30	\$0	\$0	\$0	\$0	\$76.30
28	41	J.H. Kelly, Longview, Wash.*	\$70.40	\$25.60	\$44.80	\$0	\$0	\$0	\$89.60	\$160.00
53	42	Joulè Industrial Contractors, Gibbstown, N.J.	\$70.00	\$0	\$70.00	\$0	\$0	\$0	\$30.00	\$100.00
42	43	Wayne Automatic Fire Sprinklers, Ocoee, Fla.*	\$69.00	\$0	\$0	\$0	\$69.00	\$0	\$0	\$69.00
46	44	Grunau Co., Oak Creek, Wis.	\$68.80	\$12.90	\$12.90	\$21.50	\$19.78	\$1.72	\$17.20	\$86.00
52	45	E.M. Duggan, Canton, Mass.*	\$68.00	\$27.20	\$27.20	\$0	\$13.60	\$0	\$0	\$68.00
55	46	Monterey Mechanical Co., Oakland, Calif.*	\$66.85	\$0	\$11.80	\$0	\$0	\$55.06	\$11.80	\$78.65
44	47	Charles E. Jarrell Contracting Co., Earth City, Mo.*	\$64.93	\$4.94	\$59.99	\$0	\$0	\$0	\$5.65	\$70.58
35	48	RK Mechanical, Denver	\$64.61	\$26.09	\$0	\$38.52	\$0	\$0	\$59.64	\$124.25
50	49	Great Lakes Plumbing and Heating Co., Chicago	\$64.41	\$41.87	\$10.31	\$0	\$12.24	\$0	\$0	\$64.41
51	50	Pioneer Pipe, Marietta, Ohio*	\$58.93	\$4.26	\$52.54	\$0	\$0	\$2.13	\$12.07	\$71.00

* Editor's estimate

** All franchise operations

THE 2011 PIPE TRADES GIANTS BY RANK CONT.

2010 RANK	2011 RANK	COMPANY NAME/LOCATION	PIPE TRADES REVENUES (MILLIONS)	2011 REVENUE BY TRADE						TOTAL 2011 REVENUE (MILLIONS)
				PLUMBING	PIPING	HYDRONICS	FIRE PROTECTION	WATER/WASTEWATER TREATMENT	OTHER	
45	51	W.J. O'Neil Co., Livonia, Mich.	\$58.82	\$3.46	\$51.90	\$3.46	\$0	\$0	\$10.38	\$69.20
58	52	IPS, Maumee, Ohio*	\$58.50	\$3.25	\$39.00	\$6.50	\$0	\$9.75	\$6.50	\$65.00
62	53	Pace Plumbing Corp., Brooklyn, N.Y.	\$55.00	\$49.50	\$0	\$0	\$5.50	\$0	\$0	\$55.00
NR	54	NAC Mechanical and Electrical Services, Vadnais Heights, Minn.	\$54.90	\$18.15	\$18.15	\$18.15	\$0	\$5.55	\$0	\$54.90
49	55	A.O. Reed & Co., San Diego	\$53.49	\$26.74	\$26.74	\$0	\$0	\$0	\$27.55	\$81.04
60	56	Bruner Corp., Hilliard, Ohio*	\$53.36	\$17.40	\$29.00	\$3.48	\$0	\$3.48	\$4.64	\$58.00
59	57	W.G. Tomko Inc., Finleyville, Pa.*	\$51.80	\$45.33	\$0	\$0	\$0	\$6.48	\$12.95	\$64.75
84	58	CCI Mechanical, Salt Lake City	\$51.50	\$21.46	\$17.17	\$12.88	\$0	\$0	\$34.33	\$85.84
57	59	Martin Petersen Co., Kenosha, Wis.*	\$51.00	\$20.40	\$30.60	\$0	\$0	\$0	\$0	\$51.00
72	60	R.W. Warner Inc., Frederick, Md.	\$49.80	\$19.92	\$0	\$29.88	\$0	\$0	\$0	\$49.80
NR	61	Fort Pitt Group, Forest Hill, Md.	\$46.90	\$20.10	\$13.40	\$13.40	\$0	\$0	\$20.10	\$67.00
63	62	Foley Co., Kansas City, Mo.*	\$46.28	\$0	\$13.82	\$0	\$0	\$32.45	\$13.82	\$60.10
NR	63	McClure Co., Harrisburg, Pa.	\$44.80	\$9.60	\$35.20	\$0	\$0	\$0	\$19.20	\$64.00
69	64	Modern Piping, Cedar Rapids, Iowa*	\$44.20	\$5.20	\$33.80	\$5.20	\$0	\$0	\$7.80	\$52.00
30	65	Yearout Mechanical, Albuquerque, N.M.	\$43.80	\$26.28	\$17.52	\$0	\$0	\$0	\$0	\$43.80
71	66	J.E. Johnson, Midland, Mich.*	\$41.16	\$5.88	\$31.85	\$2.45	\$0	\$0.98	\$7.84	\$49.00
73	67	Rockhill Mechanical Corp., St. Louis*	\$40.80	\$0	\$20.40	\$20.40	\$0	\$0	\$10.20	\$51.00
66	68	Ewing-Doherty Mechanical, Bensenville, Ill.*	\$40.10	\$40.10	\$0	\$0	\$0	\$0	\$0	\$40.10
61	69	Hill York, Fort Lauderdale, Fla.	\$40.00	\$0	\$40.00	\$0	\$0	\$0	\$0	\$40.00
65	70	Herman Goldner Co., Philadelphia	\$39.97	\$14.54	\$14.54	\$7.27	\$0	\$3.63	\$32.71	\$72.68
70	71	Andy J. Egan Co., Grand Rapids, Mich.*	\$39.90	\$10.80	\$27.20	\$0	\$0	\$1.90	\$0	\$39.90
74	72	Jack B. Henderson Construction, Albuquerque, N.M.	\$39.80	\$7.96	\$31.84	\$0	\$0	\$0	\$0	\$39.80
78	73	Gem Plumbing, Lincoln, R.I.*	\$39.50	\$23.70	\$3.95	\$11.85	\$0	\$0	\$0	\$39.50
76	74	Environmental Air Systems, Greensboro, N.C.*	\$39.00	\$15.60	\$23.40	\$0	\$0	\$0	\$39.00	\$78.00
64	75	GEM Inc., Walbridge, Ohio*	\$38.00	\$10.00	\$28.00	\$0	\$0	\$0	\$61.00	\$99.00
79	76	Egan Co., Brooklyn Park, Minn.*	\$37.50	\$12.50	\$12.50	\$12.50	\$0	\$0	\$87.50	\$125.00
80	77	DECCO, Brookline, N.H.*	\$37.00	\$0	\$37.00	\$0	\$0	\$0	\$0	\$37.00
81	78	FPI Mechanical, Cohoes, N.Y.*	\$35.90	\$3.59	\$21.18	\$10.77	\$0	\$0.36	\$0	\$35.90
67	79	Power Process Piping, Plymouth, Mich.*	\$35.89	\$5.55	\$29.60	\$0	\$0	\$0.74	\$1.11	\$37.00
82	80	DiGesare Mechanical, Schenectady, N.Y.*	\$35.50	\$14.20	\$0	\$14.20	\$7.10	\$0	\$0	\$35.50
77	81	Haberberger Inc., St. Louis*	\$35.20	\$1.60	\$26.00	\$1.20	\$0	\$6.40	\$4.80	\$40.00
NR	82	Central Mechanical Construction Co., Manhattan, Kan.	\$32.30	\$15.30	\$0	\$17.00	\$0	\$0	\$1.70	\$34.00
91	83	Goyette Mechanical, Flint, Mich.	\$31.23	\$11.71	\$9.76	\$9.76	\$0	\$0	\$7.81	\$39.04
83	84	AZCO, Menasha, Wis.	\$30.58	\$0	\$30.58	\$0	\$0	\$0	\$42.22	\$72.80
92	85	Service Experts, Richardson, Texas	\$29.52	\$17.71	\$11.81	\$0	\$0	\$0	\$560.79	\$590.30
87	86	Midlands Mechanical, Omaha, Neb.*	\$29.06	\$8.72	\$7.55	\$12.79	\$0	\$0	\$0	\$29.06
NR	87	Schwickerts, Mankato, Minn.	\$26.00	\$7.80	\$14.30	\$3.90	\$0	\$0	\$0	\$26.00
93	88	A&R Mechanical Contractors, Urbana, Ill.*	\$22.30	\$2.75	\$19.55	\$0	\$0	\$0	\$8.25	\$30.55
95	89	Nagelbush Mechanical, Fort Lauderdale, Fla.*	\$21.67	\$21.67	\$0	\$0	\$0	\$0	\$28.73	\$50.40
NR	90	M & D Mechanical Contractors, Decatur, Ala.	\$21.02	\$5.61	\$11.21	\$4.20	\$0	\$0	\$7.01	\$28.03
97	91	QuesTec Constructors, Columbia, Mo.*	\$20.19	\$6.06	\$0	\$14.13	\$0	\$0	\$0	\$20.19
100	92	Ehret Inc., Belleville, Ill.	\$19.50	\$4.49	\$12.68	\$2.34	\$0	\$0	\$0	\$19.50
96	93	C.J. Erickson Plumbing Co., Alsip, Ill.	\$18.40	\$18.40	\$0	\$0	\$0	\$0	\$4.60	\$23.00
90	94	B & I Contractors, Fort Myers, Fla.	\$17.04	\$5.15	\$11.50	\$0	\$0.40	\$0	\$22.59	\$39.64
NR	95	Piccirilli-Slavik & Vincent Plumbing & Heating, Binghamton, N.Y.	\$14.99	\$4.59	\$5.05	\$4.59	\$0.77	\$0	\$0.31	\$15.30
NR	96	Dual Temp Co., Allentown, Pa.	\$13.30	\$5.70	\$3.80	\$3.80	\$0	\$0	\$5.70	\$19.00
NR	97	Dave Jones Plumbing & Heating, Madison, Wis.	\$13.17	\$9.97	\$0	\$0.89	\$2.31	\$0	\$4.63	\$17.80
NR	98	Barnes Industrial, Tampa, Fla.	\$12.80	\$3.20	\$5.60	\$0	\$0	\$4.00	\$3.20	\$16.00
NR	98	Keith Lawson Co., Tallahassee, Fla.	\$11.05	\$4.25	\$3.40	\$3.40	\$0	\$0	\$5.95	\$17.00
NR	100	Infinity Contractors, Fort Worth, Texas	\$11.00	\$1.10	\$2.20	\$2.75	\$0	\$4.95	\$0	\$11.00

* Editor's estimate