

THE 2008 PIPE TRADES GIANTS

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|--------------|--------------|---|-------------------------------------|---------------|---|---|---|-----------------------------------|---|--------------------------------|
| 2007 RANK | 2008 RANK | COMPANY NAME/LOCATION | PIPE TRADES VOLUME (MILLIONS) | PLUMBING | PIPING | HYDRONICS | FIRE Protection | WATER/ WASTEWATER TREATMENT | OTHER | TOTAL REVENUE (MILLIONS) |
| 1 | 1 | EMCOR Group Inc., Norwalk, Conn. | \$2,193.05 | \$533.44 | \$533.44 | \$0 | \$237.09 | \$889.07 | \$3,734.11 | \$5,927.15 |
| 3 | 2 | American Residential Services LLC, Memphis, Tenn.* | \$914.10 | \$747.90 | \$0 | \$0 | \$0 | \$166.20 | \$747.90 | \$1,662.00 |
| 4 | 3 | Kinetics Group Inc., Durham, N.C. | \$401.52 | \$19.12 | \$382.40 | \$0 | \$ 0 | \$0 | \$76.48 | \$478.00 |
| 2 | 4 | Roto-Rooter Corp., Cincinnati | \$341.07 | \$341.07 | \$ 0 | \$0 | \$ 0 | \$ 0 | \$3.93 | \$345.00 |
| 6 | 5 | John E. Green Co., Highland Park, Mich. | \$285.00 | \$57.00 | \$99.75 | \$57.00 | \$42.75 | \$28.50 | \$0 | \$285.00 |
| 5 | 6 | Mr. Rooter Corp., Waco, Texas** | \$251.25 | \$238.02 | \$ 0 | \$13.22 | \$ 0 | \$ 0 | \$13.22 | \$264.47 |
| 24 | 7 | Hill Mechanical Group, Franklin Park, III. | \$239.20 | \$18.20 | \$156.00 | \$65.00 | \$ 0 | \$ 0 | \$20.80 | \$260.00 |
| 9 | 8 | Limbach Facility Services, Pittsburgh | \$225.00 | \$60.00 | \$165.00 | \$0 | \$ 0 | \$ 0 | \$75.00 | \$300.00 |
| 25 | 9 | Brandt Engineering Co., Dallas | \$198.75 | \$66.25 | \$132.50 | \$ 0 | \$ 0 | \$ 0 | \$66.25 | \$265.00 |
| 50 | 10 | BMW Constructors Inc., Munster, Ind. | \$178.50 | \$31.50 | \$147.00 | \$0 | \$ 0 | \$ 0 | \$31.50 | \$210.00 |
| 14 | 11 | Harder Mechanical Contractors Inc., Portland, Ore. | \$178.20 | \$1.87 | \$172.57 | \$3.75 | \$ 0 | \$ 0 | \$9.38 | \$187.58 |
| 39 | 12 | AZCO Inc., Menasha, Wis. | \$178.05 | \$ 0 | \$178.05 | \$ 0 | \$ 0 | \$ 0 | \$ 0 | \$178.05 |
| 8 | 13 | Comfort Systems USA, Houston | \$177.53 | \$155.33 | \$ 0 | \$ 0 | \$22.19 | \$ 0 | \$932.01 | \$1,109.53 |
| 20 | 14 | JH Kelly LLC, Longview, Wash. | \$176.40 | \$58.80 | \$117.60 | \$0 | \$ 0 | \$ 0 | \$215.60 | \$392.00 |
| 19 | 15 | Scheck Industries, Countryside, III. | \$165.60 | \$ 0 | \$147.20 | \$18.40 | \$ 0 | \$ 0 | \$18.40 | \$184.00 |
| 11 | 16 | Sauer Holdings Inc., Pittsburgh | \$158.96 | \$68.12 | \$90.83 | \$ 0 | \$ 0 | \$ 0 | \$68.12 | \$227.08 |
| 7 | 17 | Midwest Mechanical Group, Overland Park, Kan. | \$155.30 | \$67.94 | \$67.94 | \$19.41 | \$ 0 | \$ 0 | \$38.83 | \$194.13 |
| 33 | 18 | Fresh Meadow Mechanical Corp., Fresh Meadows, N.Y. | \$154.80 | \$ 0 | \$154.80 | \$ 0 | \$ 0 | \$ 0 | \$17.20 | \$172.00 |
| 17 | 19 | J. F. Ahern Co., Fond du Lac, Wis. | \$137.77 | \$9.70 | \$7.76 | \$9.70 | \$85.38 | \$25.23 | \$56.27 | \$194.04 |
| NR | 20 | Harris Cos., St. Paul, Minn. | \$135.10 | \$38.60 | \$77.20 | \$ 0 | \$ 0 | \$19.30 | \$57.90 | \$193.00 |
| 15 | 21 | Murphy Co. Mechanical Contractors & Engineers, St. Louis | \$134.26 | \$15.57 | \$118.69 | \$0 | \$0 | \$0 | \$60.32 | \$194.58 |
| 40 | 22 | East Coast Fire Protection Inc., Richmond, Va. | \$132.00 | \$ 0 | \$0 | \$ 0 | \$132.00 | \$ 0 | \$ 0 | \$132.00 |
| 27 | 23 | VSC Corp., Ashland, Va. | \$131.12 | \$0 | \$0 | \$ 0 | \$131.12 | \$ 0 | \$ 0 | \$131.12 |
| 23 | 24 | U.S. Engineering Co., Kansas City, Mo. | \$130.22 | \$36.46 | \$90.29 | \$1.74 | \$ 0 | \$1.74 | \$43.41 | \$173.63 |
| 18 | 25 | TDIndustries, Dallas | \$125.46 | \$91.80 | \$30.60 | \$ 0 | \$3.06 | \$ 0 | \$180.54 | \$306.00 |
| 81 | 26 | Ivey Mechanical Co., Kosciusko, Miss. | \$121.00 | \$55.00 | \$44.00 | \$11.00 | \$ 0 | \$11.00 | \$99.00 | \$220.00 |
| 22 | 27 | ColonialWebb Contractors Co., Richmond, Va. | \$120.20 | \$70.11 | \$50.08 | \$ 0 | \$ 0 | \$ 0 | \$80.13 | \$200.33 |
| 10 | 28 | RCR Plumbing and Mechanical Inc., Riverside, Calif. | \$117.50 | \$117.50 | \$0 | \$0 | \$0 | \$0 | \$0 | \$117.50 |
| 26 | 29 | Murray Co., Rancho Dominguez, Calif. | \$116.55 | \$51.28 | \$30.30 | \$23.31 | \$0 | \$11.65 | \$0 | \$116.55 |
| 31 | 30 | Dorvin D. Leis Co. Inc., Kahului, Hawaii | \$112.59 | \$53.95 | \$11.73 | \$37.53 | \$9.38 | \$0 | \$4.69 | \$117.28 |
| 16 | 31 | Southland Industries, Irvine, Calif. | \$112.36 | \$28.09 | \$70.23 | \$ 0 | \$14.05 | \$0 | \$168.54 | \$280.90 |
| 29 | 32 | NewMech Cos., St. Paul, Minn. | \$109.03 | \$6.81 | \$93.70 | \$0 | \$6.81 | \$1.70 | \$61.33 | \$170.37 |
| 49 | 33 | The Coastal Group Inc., Melbourne, Fla. | \$100.15 | \$52.71 | \$47.44 | \$0 | \$0 | \$0 | \$75.55 | \$175.70 |
| 67 | 34 | Pierce Associates Inc., Alexandria, Va. | \$94.50 | \$47.25 | \$47.25 | \$0 | \$0 | \$0 | \$40.50 | \$135.00 |
| 38 | 35 | Mechanical Inc., Freeport, III. | \$94.13 | \$28.24 | \$28.24 | \$29.18 | \$ 0 | \$8.47 | \$ 0 | \$94.13 |
| 30 | 36 | John W. Danforth Co., Tonawanda, N.Y. | \$87.79 | \$10.97 | \$32.92 | \$32.92 | \$0 | \$10.97 | \$21.95 | \$109.73 |
| 34 | 37 | McKinstry Co., Seattle | \$86.10 | \$30.75 | \$41.00 | \$0 ************************************ | \$14.35 | \$0 | \$118.90 | \$205.00 |
| 37 | 38 | P1 Group Inc., Lenexa, Kan. | \$86.07 | \$22.65 | \$30.20 | \$30.20 | \$0 ************************************ | \$3.02 | \$64.93 | \$151.00 |
| 87 | 39 | Wayne Automatic Fire Sprinklers Inc., Ocoee, Fla. | \$85.00 | \$0 | \$0 ************************************ | \$0 *** | \$85.00 | \$ 0 | \$ 0 | \$85.00 |
| 54 | 40 | James McCullagh Co. Inc., Plainview, N.Y. | \$82.40 | \$4.12 | \$16.48 | \$0 *0 | \$0 *** | \$61.80 | \$ 0 | \$82.40 |
| 60 | 41 | Foley Co., Kansas City, Mo. | \$81.93 | \$16.39 | \$32.77 | \$0 ************************************ | \$ 0 | \$32.77 | \$0 ************************************ | \$81.93 |
| 58 | 42 | RK Mechanical Inc., Denver | \$81.71 | \$40.85 | \$17.51 | \$23.35 | \$ 0 | \$0 \$0 | \$35.02 | \$116.73 |
| 53 | 43 | A.O. Reed & Co., San Diego | \$79.44 | \$40.31 | \$39.13 | \$0 *0 | \$0 | \$0 *0 | \$39.13 | \$118.57 \$76.50 |
| NR | 44 | Nagelbush Mechanical Inc., Ft. Lauderdale, Fla. | \$76.50 | \$76.50 | \$0 *14.05 | \$0 ************************************ | \$0 ************************************ | \$0 *1.00 | \$0 *10.00 | \$76.50 |
| 45 | 45 | Grunau Co. Inc., Oak Creek, Wis. | \$76.00 | \$14.25 | \$14.25 | \$23.75 | \$21.85 | \$1.90 | \$19.00 | \$95.00 |
| 36 oc | 46 | Joulé Industrial Contractors, Gibbstown, N.J. | \$75.00 | \$0 *0 | \$75.00 | \$0 *0 | \$0 | \$0 *0 | \$50.00 | \$125.00 |
| 86 ND | 47 | Power Process Piping Inc., Plymouth, Mich. | \$74.30 | \$0 *01.00 | \$74.30 | \$0 \$10.40 | \$0 | \$0 *5.00 | \$0 *c.40 | \$74.30 |
| NR | 48 | Baker Group, Des Moines, Iowa | \$73.60 | \$21.60 | \$36.00 | \$10.40 | \$0 | \$5.60 | \$6.40 | \$80.00 |
| 66 | 49 50 | Doody Mechanical Inc., St. Paul, Minn. | \$72.76 | \$25.68 | \$34.24 | \$4.28 | \$0 *0 | \$8.56 | \$12.84 | \$85.60 |
| 52 | 50 | Charles E. Jarrell Contracting Co. Inc., Earth City, Mo. | \$70.77 | \$5.38 | \$65.39 | \$0 | \$0 | \$ 0 | \$6.15 | \$76.93 |

^{*} Editor's estimate

^{**} All franchise operations



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|--------------|--------------|--|-------------------------------------|----------|-------------|-----------|--------------------|-----------------------------------|-------------|--------------------------------|
| 78 | 51 | E.M. Duggan Inc., Canton, Mass. | \$70.53 | \$49.78 | \$ 0 | \$0 | \$20.74 | \$0 | \$12.45 | \$82.97 |
| 43 | 52 | Monterey Mechanical Co., Oakland, Calif. | \$70.08 | \$0 | \$14.84 | \$0 | \$0 | \$55.24 | \$12.37 | \$82.44 |
| 56 | 53 | McDaniel Fire Systems, Porter, Ind.* | \$68.20 | \$0 | \$0 | \$0 | \$68.20 | \$0 | \$ 0 | \$68.20 |
| 70 | 54 | Industrial Power Systems, Toledo, Ohio | \$65.69 | \$3.28 | \$55.83 | \$3.28 | \$0 | \$3.28 | \$ 0 | \$65.69 |
| 55 | 55 | W.G. Tomko Inc., Finleyville, Pa. | \$65.12 | \$54.02 | \$ 0 | \$0 | \$1.48 | \$9.62 | \$8.88 | \$74.00 |
| 61 | 56 | Snelson Cos. Inc., Sedro-Woolley, Wash.* | \$64.15 | \$0 | \$58.29 | \$0 | \$0 | \$5.86 | \$3.95 | \$68.10 |
| 46 | 57 | Advance Mechanical Systems, Mt. Prospect, III. | \$63.99 | \$15.64 | \$48.35 | \$0 | \$0 | \$0 | \$7.11 | \$71.10 |
| 65 | 58 | W.A. Botting Co., Woodinville, Wash.* | \$63.39 | \$50.01 | \$13.38 | \$0 | \$0 | \$0 | \$7.04 | \$70.43 |
| 47 | 59 | Performance Mechanical Inc., Pittsburg, Calif.* | \$63.26 | \$0 | \$54.82 | \$0 | \$0 | \$8.43 | \$21.09 | \$84.35 |
| 57 | 60 | Great Lakes Plumbing & Heating Co., Chicago | \$61.80 | \$30.28 | \$6.18 | \$0 | \$25.34 | \$0 | \$0 | \$61.80 |
| 51 | 61 | Ewing-Doherty Mechanical Inc., Bensenville, III. | \$61.50 | \$61.50 | \$ 0 | \$0 | \$0 | \$ 0 | \$ 0 | \$61.50 |
| 76 | 62 | Pan-Pacific Plumbing, Irvine, Calif. | \$60.00 | \$57.00 | \$3.00 | \$0 | \$0 | \$0 | \$ 0 | \$60.00 |
| 71 | 63 | Freitag-Weinhardt Inc., Terre Haute, Ind.* | \$59.51 | \$5.95 | \$53.56 | \$0 | \$0 | \$ 0 | \$ 0 | \$59.51 |
| 62 | 64 | Herman Goldner Co. Inc., Philadelphia | \$59.50 | \$25.50 | \$17.00 | \$17.00 | \$0 | \$0 | \$25.50 | \$85.00 |
| 59 | 65 | J & A Mechanical Inc., Memphis, Tenn.* | \$54.99 | \$21.39 | \$12.22 | \$21.39 | \$0 | \$0 | \$6.11 | \$61.10 |
| 44 | 66 | KSW Mechanical Services Inc., Long Island City, N.Y.* | \$53.40 | \$0 | \$53.40 | \$0 | \$0 | \$0 | \$0 | \$53.40 |
| 32 | 67 | J.B. Henderson Construction Co. Inc., Albuquerque, N.M. | \$52.17 | \$9.21 | \$42.96 | \$0 | \$ 0 | \$0 | \$9.21 | \$61.37 |
| 80 | 68 | Environmental Air Systems Inc., Greensboro, N.C. | \$50.01 | \$10.01 | \$40.00 | \$0 | \$0 | \$0 | \$50.00 | \$100.01 |
| 69 | 69 | Postler & Jaeckle Corp., Rochester, N.Y.* | \$50.00 | \$10.00 | \$40.00 | \$0 | \$0 | \$0 | \$0 | \$50.00 |
| 100 | 70 | FM Sylvan Inc., Pontiac, Mich.* | \$49.20 | \$4.92 | \$44.28 | \$0 | \$0 | \$0 | \$ 0 | \$49.20 |
| 82 | 71 | Pioneer Pipe Inc., Marietta, Ohio | \$48.92 | \$.69 | \$48.23 | \$0 | \$0 | \$0 | \$19.98 | \$68.90 |
| 72 | 72 | International Piping Systems Inc., Schaumburg, III.* | \$48.48 | \$0 | \$20.20 | \$28.28 | \$0 | \$0 | \$2.02 | \$50.50 |
| 28 | 73 | Residential Services Group, Dayton, Ohio | \$48.47 | \$43.08 | \$ 0 | \$0 | \$5.39 | \$0 | \$131.04 | \$179.50 |
| 84 | 74 | Haberberger Inc., St. Louis | \$47.55 | \$6.63 | \$25.43 | \$14.93 | \$0 | \$.55 | \$7.74 | \$55.29 |
| 75 | 75 | GEM Inc., Walbridge, Ohio | \$45.47 | \$9.30 | \$36.17 | \$0 | \$0 | \$0 | \$57.87 | \$103.35 |
| 73 | 76 | Egan Cos., Brooklyn Park, Minn. | \$42.01 | \$14.01 | \$14.00 | \$14.00 | \$0 | \$0 | \$98.00 | \$140.01 |
| NR | 77 | D/K Mechanical Contractors Inc., Anaheim, Calif. | \$42,00 | \$42.00 | \$ 0 | \$0 | \$ 0 | \$0 | \$ 0 | \$42.00 |
| 83 | 78 | Martin Petersen Co. Inc., Kenosha, Wis.* | \$40.50 | \$13.50 | \$21.60 | \$0 | \$0 | \$5.40 | \$13.50 | \$54.00 |
| NR | 79 | Andy J. Egan Co. Inc., Grand Rapids, Mich. | \$40.20 | \$10.85 | \$27.34 | \$0 | \$0 | \$2.01 | \$ 0 | \$40.20 |
| 79 | 80 | DECCO Inc., Brookline, N.H. | \$38.70 | \$0 | \$38.70 | \$0 | \$0 | \$0 | \$0 | \$38.70 |
| 85 | 81 | Cullum Mechanical Construction Inc., Charleston, S.C. | \$38.50 | \$15.40 | \$7.70 | \$15.40 | \$0 | \$0 | \$ 0 | \$38.50 |
| NR | 82 | CCI Mechanical Inc., Salt Lake City | \$37.85 | \$15.77 | \$12.62 | \$9.46 | \$ 0 | \$0 | \$25.23 | \$63.08 |
| 74 | 83 | Durr Mechanical Construction Inc., New York | \$37.08 | \$2.22 | \$14.83 | \$8.90 | \$1.48 | \$9.64 | \$ 0 | \$37.08 |
| NR | 84 | Modern Piping, Cedar Rapids, Iowa | \$36.72 | \$7.34 | \$22.03 | \$7.34 | \$0 | \$0 | \$ 0 | \$36.72 |
| 63 | 85 | Wayne Crouse Inc., Pittsburgh | \$36.40 | \$3.64 | \$18.20 | \$0 | \$0 | \$14.56 | \$ 0 | \$36.40 |
| 91 | 86 | Lee Co., Franklin, Tenn.* | \$35.10 | \$23.40 | \$11.70 | \$0 | \$0 | \$0 | \$42.90 | \$78.00 |
| 95 | 87 | Service Experts, Richardson, Texas | \$34.08 | \$20.45 | \$13.63 | \$0 | \$0 | \$0 | \$647.43 | \$681.50 |
| 92 | 88 | Gem Plumbing & Heating Co. Inc., Lincoln, R.I. | \$34.00 | \$25.50 | \$6.80 | \$0 | \$1.70 | \$0 | \$8.50 | \$42.50 |
| 93 | 89 | W. J. O'Neil Co., Livonia, Mich. | \$33.21 | \$2.21 | \$31.00 | \$0 | \$0 | \$0 | \$11.07 | \$44.28 |
| NR | 90 | FPI Mechanical Inc., Cohoes, N.Y. | \$32.90 | \$3.29 | \$23.03 | \$4.94 | \$0 | \$1.65 | \$ 0 | \$32.90 |
| NR | 91 | McKamish Inc., Pittsburgh | \$32.80 | \$8.20 | \$4.10 | \$20.50 | \$0 | \$0 | \$49.20 | \$82.00 |
| 68 | 92 | M.J. Flaherty Co., Newton, Mass. | \$32.00 | \$0 | \$32.00 | \$0 | \$0 | \$0 | \$ 0 | \$32.00 |
| 94 | 93 | F.W. Spencer & Son Inc., Brisbane, Calif.* | \$30.55 | \$11.75 | \$7.05 | \$7.05 | \$0 | \$4.70 | \$16.45 | \$47.00 |
| 99 | 94 | Mollenberg-Betz Inc., Buffalo, N.Y. | \$29.92 | \$3.52 | \$24.64 | \$0 | \$0 | \$1.76 | \$5.28 | \$35.20 |
| 48 | 95 | COSCO Fire Protection, Gardena, Calif.* | \$29.00 | \$0 | \$0 | \$0 | \$29.00 | \$0 | \$0 | \$29.00 |
| 98 | 96 | Goyette Mechanical Co., Flint, Mich. | \$28.43 | \$9.48 | \$7.58 | \$11.37 | \$0 | \$0 | \$9.48 | \$37.90 |
| NR | 97 | DiGesare Mechanical Inc., Schenectady, N.Y. | \$26.60 | \$13.30 | \$0 | \$8.51 | \$4.79 | \$0 | \$0 | \$26.60 |
| NR | 98 | Midlands Mechanical Inc., Omaha, Neb. | \$26.19 | \$6.61 | \$11.19 | \$8.39 | \$0 | \$0 | \$0 | \$25.42 |
| NR | 99 | Western Allied Corp., Santa Fe Springs, Calif. | \$24.51 | \$0 | \$24.51 | \$0 | \$0 | \$0 | \$24.50 | \$49.01 |
| 35 | 100 | Corrigan Co., St. Louis | \$25.50 | \$2.04 | \$14.79 | \$0 | \$0 | \$8.67 | \$0 | \$25.50 |